



# Tourism Expo Japan 2024



No. of Exhibitors

80 countries and regions

1,384 companies and organizations

Total No. of Visitors: 182,934

September 26 (Trade & Press Day) 36,459

September 27 (Trade & Press Day) 35,359

September 28 (General Public Day) 54,869

September 29 (General Public Day) 56,247











The 10th Tourism EXPO Japan 2024 (TEJ 2024) at TOKYO BIG SIGHT was held from Thursday, September 26 to Sunday, September 29 2024 organized by the Japan Travel and Tourism Association, the Japan Association of Travel Agents (JATA) and the Japan National Tourism Organization (JNTO) under the theme "Travel, An Encounter With New Value Awaits". It drew participation from 1,384 companies and organizations from 80 countries and overseas regions and 47 prefectures in Japan, with the number of visitors during the event reaching 182,934. The then-Prime Minister Fumio Kishida sent a video message stating, "Tourism is a pillar of Japan's growth strategy and a key to regional revitalization. While the number of visitors and spending on inbound travel to Japan are strong, contributing to sustainable regional growth, the recovery of overseas travel is still on its way. This event will be a step toward expansion, including the promotion of two-way exchange by the youth who will lead the next generation."

The trade day forum and seminar on Thursday, September 26 and Friday, September 27 brought insights on the development of regional sustainability, focusing on how to create new value in response to changes in travelers after the COVID-19 pandemic. The Keynote Panel Discussion centered on the theme of "Expansion of the Tourism Exchange Population" with experts discussing both sending and receiving travelers from both perspectives. At the 7th TEJ Ministerial Round Table, which brought together the Ministers and Vice Ministers from nine countries and top executives from four international tourism organizations, opinions were shared on the latest trends in travel and in the future. The Thematic Symposia also

reexamined the essence of domestic, overseas, and inbound travel to

Some 736 buyers and 1,050 sellers participated in the trade fair, generating some 6,239 business meetings by appointment. The exhibition had 1,624 booths, of which over 40% were from overseas, underscoring fervent expectations for a revival in the year marking this year's 60th anniversary of Japan's liberalization of overseas travel.

The next TEJ in 2025 will be held for the first time in Aichi Prefecture from Thursday, September 25 to Sunday, September 28. It is expected to address travel diversification, further internationalization with Chubu Centrair International Airport as the gateway, and longterm recovery efforts in collaboration with the Hokuriku region, which has been repeatedly affected by disasters.



From left: Atsumi Gamo, President, Japan National Tourism Organization (JNTO): Tomoko Yamaguchi, Special Supporter, Tourism EXPO Japan 2024; Hiroyuki Takahashi, Chairperson, Japan Association of Travel Agents (JATA); Hitoshi Saimyo, President & COO, Japan Travel and Tourism Association

#### ■ Results of Tourism EXPO Japan

Exhibitors	1,275 companies and organizations		
No. of Visitors	October 26, (Trade and Press Day)       23,071         October 27, (Trade and Press Day)       26,089         October 28, (General Public Day)       48,305         October 29, (General Public Day)       50,597         A total of       148,062		
October 24 (Thu) – 27 (Sun), 2019			
No. of Exhibitors			
No. of Visitors			
September 22 (Thu/holiday) – 25 (Sun) ,2016			
No. of Exhibitors 1,181 companies and organizations			
No. of A total of 185,844 Visitors *Visitors of JAPAN NIGHTS' street events at Nihonbashi Area : 15,200			

Exhibitors				
No. of Visitors	September 22, (Trade and Press Day) September 23, (Trade and Press Day) September 24, (General Public Day) September 25, (General Public Day) A total of	24,794 18,811 40,483 39,986 124,074		
September 20 (Thu) – 23 (Sun), 2018				
No. of Exhibitors				
No. of Visitors				

September 20 (Thu) – 23 (Sun), 2018		
No. of Exhibitors	136 countries / regions Japan's 47 prefectures 1,441 companies and organizations	
No. of Visitors		
September 24 (Thu)-27 (Sun), 2015		
No. of Exhibitors	141 countries / regions Japan's 47 prefectures 1,161 companies and organizations	
No. of Visitors	A total of <b>173,602</b>	

2020 (Okinawa)		
No. of Exhibitors 30 countries / regions Japan's 28 prefecture 285 companies and organizations		
No. of Visitors	October 29, (Trade and Press Day) October 30, (Trade and Press Day) October 31, (General Public Day) November 1, (General Public Day) A total of	2,197 2,438 9,094 10,445 24,174
September 21 (Thu) – 24 (Sun), 2017		
No. of Exhibitors 130 countries / regions Japan's 47 prefecture 1,310 companies and organizations		

	A total of 24,174			
Se	September 21 (Thu) – 24 (Sun), 2017			
No. of Exhibitors	130 countries / regions Japan's 47 prefectures 1,310 companies and organizations			
No. of Visitors	A total of <b>191,577</b>			
S	September 26 (Fri)–28 (Sun), 2014			
No. of Exhibitors	151 countries / regions Japan's 47 prefectures 1,129 companies and organizations			
No. of Visitors	A total of <b>157,589</b>			

# **Tourism EXPO Japan 2024**

# **Events**

#### OBusiness Meeting & Exhibitions

Number of exhibitors: 1,624 booths, 1,384 companies / organizations (including Travel Solutions Exhibition) With the theme "Travel, An Encounter With New Value Awaits", TEJ further enhanced special exhibitions such as "Dark Sky Tourism," "Drive Tourism" and exhibitions with "Thematic Attractions."

Number of registered participants: 1,050 sellers, 736 buyers Number of business appointments: 6,239 Exhibitors participated in a two-day exhibition and business meetings to pursue business opportunities.

#### 2 Forum & Seminars

Expo

Top leaders in the global tourism industry gathered under the theme of "Creating a New Travel Journey". Conducted the 7th TEJ Ministerial Round Table, in collaboration with the UN Tourism, Keynote Panel Discussion, Thematic Symposia and

## **3** Exchange Programs

On the first day, the "WELCOME RECEPTION" featured business networking opportunities and performances of Noto's " Gojinjo Daiko " (with video screening) and Indian "Kathakali Dance."

## 4 Awards Programs

The 8th "JAPAN TOURISM AWARDS" ceremony was held to recognize and honor sustainable and outstanding efforts by domestic and international organizations, groups, companies, and individuals that have contributed to the development and expansion of tourism.

#### **Cooperative Events for Creating Synergy**

Jointly hosted: VISIT JAPAN Travel & MICE Mart 2024 Organizer: Japan National Tourism Organization (JNTO)
Overseas travel agencies (35 countries / regions, 275 companies) and Japanese tourism-related businesses (300 companies/ organizations) gathered for business meetings (September 26-28) (8,296 business meetings held)

#### Co-hosted: Travel Solutions Exhibition 2024 Co-organizer: Nikkei Inc.

Gathering of companies, organizations, DX-related service companies that support the tourism businesses in the new era (September 26 & 27)(48 companies / organizations)



#### **Actress Tomoko Yamaguchi Appointed Special** Supporter of Tourism EXPO Japan 2024!

At the event, actress Tomoko Yamaguchi was appointed as a Special Supporter. She said at a TEJ press conference: "I love traveling more than anything in the world. Since 2010, I've spent a decade traveling the world and launched a project called "LISTEN." which aimed to capture beautiful musical cultures into a library, while promoting the charms of music and travel. I'm very happy to participate as a Special Supporter.'

During the event, she attended the WELCOME RECEPTION and held a talk event on the public day.





#### [Carbon Neutral MICE] Powered by JTB Communication Design

As part of the "Green Power Certificate" initiative, programs held in the Conference Tower during the exhibition were powered by renewable, carbon-neutral energy sources that emit zero carbon dioxide.

September 26 (Thu) 9:30 a.m. - 10:00 a.m. TOKYO BIG SIGHT, Conference Tower 7F International Conference Hall





Masanobu Komoda, Chairman & CEO, Japan Travel and Tourism Association



The then-Prime Minister Fumio Kishida stated, "Tourism is a pillar of our growth strategy and a key to regional revitalization. We aim to balance the preservation of nature and culture with tourism, promoting travel to regional areas while working to prevent and mitigate overtourism.

#### Tourism EXPO Japan 2024, a World-Class Travel Event Representing Innovation and Progress, Returns to Tokyo After Two Years

At the opening ceremony, Masanobu Komoda, Chairman of the Japan Travel and Tourism Association, representing the TEJ Organizing Committee, stated, "With inbound and domestic travel recovering smoothly, and this TEJ marking the 60th anniversary of the liberalization of overseas travel, over 40% of exhibitors are from overseas, reflecting strong expectations for the Japanese market. At the same time, through the power of travel, we aim to support the recovery of disaster-affected areas such as Noto." Following this, then-Prime Minister Fumio Kishida delivered a compelling video message, saying, "Tourism is a pillar of Japan's growth strategy." Among the guests, Naoya Haraikawa, Commissioner of the Japan Tourism Agency, remarked, "This is truly one of the world's largest travel events. I hope this EXPO will serve as an opportunity to further develop tourism not only in Japan but worldwide."

Harry Hwang, Regional Director for Asia and the Pacific of the UN Tourism in attendance, emphasized, "TEJ is a platform where Japan showcases the future of the tourism industry, symbolizing innovation and progress." Yuriko Koike, Tokyo Governor, also sent a message, encouraging, "The wonders of each region and encounters with diverse people create new value. Let us build a vibrant society

#### **Hosts and Guests on the Stage**

Guests: Naoya Harajkawa, Commissioner, Japan Tourism Agency / Harry Hwang, Director, Regional Department for Asia and the Pacific, UN Tourism / Liz Ortiguera, Managing Director for Asia Pacific & Sr. Advisor to the CEO and Interim SVP for Membership & Commercial, World Travel &

Organizers: Masanobu Komoda, Chairman & CEO, Japan Travel and Tourism Association / Hiroyuki Takahashi, Chairperson, Japan Association of Travel Agents (JATA) / Atsumi Gamo, President

## **Keynote Panel Discussion**

September 26 (Thu.) 1:15 p.m. - 2:30 p.m. TOKYO BIG SIGHT, Conference Tower 7F International Conference Room

## Theme Expansion of the Tourism Exchange Population

#### Focusing on Sustainability, Partnerships to Grow Tourism Populations

In the Keynote Panel Discussion, four panelists shared examples from their respective fields: adventure tourism, regional revitalization support, a European tourism organization and a travel company involved in both inbound and outbound travel. Together with moderator Ms. Dewey, they exchanged views on how various regions and organizations, both domestic and international, can expand tourism exchanges and contribute to regional development.

Mr. Takada, who operates an adventure tourism business in Hokkaido, emphasized that adventure tourism is ideal to expand tourism populations moderately. He noted that attracting tourists who understand sustainability and want to interact with local communities helps protect and enrich the region. Mr. Shimada, who develops regional revitalization projects nationwide, introduced a case where approximately 100 vacant homes in Kosuge Village, Yamanashi Prefecture (population of 700), were renovated into hotels involving local residents in their operations. This initiative has drawn many tourists from Japan and abroad. "The more challenges a region faces, such as vacant homes or unmanned stations, the more potential it has as a tourist destination," he added.

Mr. Santander of the European Travel Commission addressed



overtourism as a global issue and proposed fostering international cooperation. He emphasized the importance of monitoring consumer behavior and environmental changes to implement forward-looking measures. Mr. Yamakita introduced

initiatives in Yamanashi Prefecture and Takamatsu City aimed at dispersing tourists to address issues such as overtourism and labor shortages.

In the subsequent session, the discussion centered on how to create new tourism populations. Mr. Santander highlighted public-private collaboration in Japan's tourism industry, to which Mr. Shimada responded, "The development of human resources is lagging, so collaboration between the public-private sectors would be beneficial." Ms. Dewey added, "How to encourage young people to work in the tourism industry is a very serious issue." There was also a consensus on the importance of assessing the capacity of each region to host tourists as a means to mitigate overtourism.

#### Moderator

Marjorie Dewey President, Connect Worldwide Japan Co., Ltd.

#### **Panelists**

Shigeru Takada Executive Director, Adventure Division / Adventure Base SIRI, Tsuruga

Shumpei Shimada CEO, SATOYUME CO., LTD.

Eduardo Santander Executive Director, European Travel Commission (ETC) Eijiro Yamakita President & CEO, JTB Corp.







# A A A . A September 26 (Thu) 2:45 p.m. - 4:45 p.m.

# The 7th TEJ Ministerial Round Table

TOKYO BIG SIGHT, Conference Tower 7F International Conference Hall

**GOALS** 

## Theme Creating a New Travel Journey

The 7th TEJ Ministerial Round Table, now a staple as the main event of TEJ, was held in a hybrid format for the second consecutive year. This included an in-person gathering at the venue and online streaming in both Japanese and English. A total of 13 representatives participated, including tourism ministers and heads of tourism authorities from nine countries — such as the U.S., marking the Japan-U.S. Tourism Exchange Year 2024 — and four international tourism organizations.

Reimagining 'Travel' with an Eye for the Future

At the start, then-Minister in charge of International expositions, Hanako Jimi, gave a presentation on the EXPO 2025 OSAKA, KANSAI, JAPAN. She encouraged attendees, saying, "We hope many of you will become fans of Japan through the EXPO," while also expressing hopes for increased inbound tourism to regional areas and visits from overseas business delegations.

Additionally, Harry Hwang, Director, Regional Depatment for Asia and the Pacific, UN Tourism, delivered a welcome message, urging global leaders to "work together to create new forms of travel." The meeting facilitated discussions on how to foster innovation in travel as the global tourism market rapidly recovers and aims for further growth. Participants shared insights on various topics, including the shift from quantity to quality, tourism education for the next generation, sustainable regional revitalization, and transitioning to high-value

The discussions underscored the importance of the Tourism Ministerial Round Table as a platform for addressing challenges and shaping the future of global tourism.

Collaboration:

Countries: Brunei Darussalam / Republic of Bulgaria / Hellenic Republic / Japan / Malaysia / Montenegro Republic of the Philippines / United States of America / Republic of Uzbekistar

Organizations: UN Tourism / World Travel & Tourism Council (WTTC) / European Travel Commission (ETC) Economic Research Institute of ASEAN and East Asia (ERIA)

#### Moderator

Three Perspectives for Creating New Travel Mariorie Dewey

President, Connect Worldwide Japan Co., Ltd.

While various challenges in each country were raised, what can we do to encourage the next generation of young people, who will be the future of the travel industry, to become advocates of travel, both as travelers and as people in the travel and tourism industry? Also, how can we sustainably improve the quality of tourism? What kind of

added value can cultural tourism create for travelers and the tourism industry? We had a meaningful exchange of opinions from three perspectives.

#### **Organizing Committee Press Conference**

#### Widely Promoting Revival of Japan's Tourism

At the organaizers' press conference, Hiroyuki Takahashi, the TEJ Planning Committee Chairman (and JATA Chairperson), expressed his enthusiasm: "As shown by the large number of overseas exhibitors, we are sending a message to the world about the revival of Japan's tourism." He also mentioned the situation in the Hokuriku region, which has been hit by a series of natural disasters. He emphasized the need for recovery through the power of travel, citing trade fairs and fundraising efforts. Hitoshi Saimyo, President & COO of the Japan Travel and Tourism Association, emphasized that the exhibition hall was filled with booths, showcasing both new values of travel and the timeless beauty of Japan in an interactive way. Atsumi Gamo,

President of the Japan National Tourism Organization (JNTO), pointing to the joint event "VISIT JAPAN Travel & MICE Mart," expressed high expectations as the momentum for inbound tourism is growing, and that many sellers and buyers are eager to take advantage of the Tokyo event as a stepping stone for further growth.

#### **EXPO 2025 OSAKA, KANSAI, JAPAN Press Conference**

#### Collaboration Vital to Promote Mutual Understanding, Draw Visitors to Local Areas

TEJ, this time, also played a role in building momentum for the EXPO 2025 OSAKA, KANSAI, JAPAN, which will lead to the revitalization of the tourism industry. At the special booth, information on the latest pavilions, the Future Showcase project, various events and more were exhibited. At the press conference, Jun Takashina, Deputy Secretary General of the Japan Association for the 2025 World Exposition, said, "161 countries and regions have officially expressed their intention to participate. We would like to send a message that various cultures, values, and languages are connected by the Grand Ring (large roof, symbol of the EXPO)." The popular official mascot MYAKU-MYAKU took to the stage and excited the audience.



In addition, Hanako Jimi, then-Minister in charge of International Expositions, also gave a speech at the Tourism Ministerial Round Table, explaining, "We would like to promote mutual understanding through international and cultural exchanges with each country, attract visitors to local areas using the EXPO an opportunity to collaborate, and revitalize business."

#### Thematic Symposia

September 27 (Fri) 10:30 a.m. – 5:00 p.m. TOKYO BIG SIGHT, Conference Tower 6th floor, Conference Rooms 605-608

## **Domestic Tourism Symposium**

10:30 a.m. – 12:00 p.m.

Organizer: Japan Travel and Tourism Association

# On Regional Tourism DX Strategies: Toward Sustainability and Development of Regional Communities Using Tourism Promotion

**Keynote:** What is Needed to Make Tourism DMPs Meaningful Tools?

**Panel Discussion:** Toward the Development and Future Prospects of Regional Tourism DX Strategies

#### **Emphasizing Importance of DX Strategies for Travelers, Communities and the Tourism Industry**

In his opening remarks, Mr. Saimyo introduced the "Japan Tourism Promotion Digital Platform," which has been authorized as a public-interest project. In the Keynote Speech, Mr. Shimizu presented examples of using Tourism DMPs and stressed that for more effective use, users need to understand the characteristics of the data, define the mission to be achieved in advance, incorporate advisory functions, and foster talent capable of handling

Four panelists participated in the Panel Discussion. Mr. Akimoto emphasized the importance of transforming entire regions into "earning regions" through the use of Tourism DX, by expanding tourist consumption, promoting travel circulation and improving the revenue productivity of the tourism industry. In response, Mr. Numata shared an example from the Niseko area, where the sharing of visitor data and advance reservation information from accommodations with local businesses has proven useful for managing employee shifts, adjusting

Greeting Hitoshi Saimyo, President & COO, Japan Travel and Tourism Association

Takayuki Hatanaka, Director, OPEN TONE Co., Ltd.

food supply and planning circular bus schedules during peak and off-peak seasons. Mr. Osuka highlighted lessons to learn from North American DMOs, where DX is not only used for attracting tourists but also for increasing the local population, workforce, and investment, thus driving



the overall dynamism of the community. Mr. Hatanaka explained the features of the "Japan Tourism Promotion Digital Platform" and shared examples of pilot projects that used human flow data to deliver advertisements at precise timings, extending visitors' stay durations and

expanding consumption in the region. Facilitator Mr.

Tsurumoto concluded that "Today is the era of planning

tourism strategies with data. Improving the skills of those

who use Tourism DMPs will be essential in the future."





# Japan Tourism Agency Symposium 3:30 p.m. – 5:00 p.m. Organizer: Japan Tourism Agency / Japan Central Heritage Regional Cooperation Association Co-organizer: Japan Travel and Tourism Association

## Theme The 11th World Heritage Summit in EXPO

#### **Breaking Bias Toward Famous Tourist Spots for True Regional Development**

World Heritage Summit was held to report and exchange opinions on preserving, using World Heritage Sites in Japan.

The summit began with an introduction to various regional initiatives. Mr. Horiuchi explained the measures taken this summer to regulate traffic on the Yoshida Route, a trail leading to Mount Fuji from the Yamanashi Prefecture side. "We set up a gate at the 5th station to collect tolls and restricted entry from 4 p.m. to 3 a.m. the next day, which resulted in a 96% reduction in rapid ascent climbers," he emphasized. Mr. Nakai highlighted various projects developed through publicprivate partnerships to commemorate the 20th anniversary of the Sacred Sites and Pilgrimage Routes in the Kii Mountain Range being registered as a World Heritage site. "We won't stop at mere events but to increase related populations and preserve the scenery," he said. Mr. Kobayashi discussed the journey and structural assets of Sado

Island's Gold Mines for registration as a World Heritage site in July 2024, expressing his commitment to creating a

sustainable tourism region.

Next, a mayors' conference was held with the heads of four cities and towns -Fujiyoshida City in Yamanashi Prefecture, Yoshino Town in Nara Prefecture, Nikko City in Tochigi Prefecture and Hiraizumi Town in Iwate Prefecture - to discuss issues such as the preservation of World Heritage sites and measures against overtourism. Mr. Konakawa explained efforts to improve the environment for inbound tourism, including the

alleviate traffic congestion. Mr. Aoki emphasized the importance of the local population gaining a solid understanding of their cultural assets and traditions as a means of passing them on to future

Moderator Mr. Shimakawa concluded that "We are at a point where overtourism has become unavoidable. It might be time to take a step back and quietly reevaluate World Heritage sites, promoting tourism with a higher sense of

# construction of parking facilities in urban areas to

## Part 1: Introduction to various regional initiatives

Greeting Satoshi Nagasaki, Director of the Tourism Region Promotion Department,

Moderator > Takashi Shimakawa, Professor, Faculty of Cross-Cultural and Japanes

Akimoto Nakai, Mayor of Yoshino, Nara Prefecture

1:00 p.m. - 2:30 p.m.

Shoichi Konakawa, Mayor of Nikko City, Tochigi Prefecture

Shigeru Horiuchi, Mayor of Fujiyoshida City, Yamanashi Prefecture

Panelists > Shigeru Horiuchi, Mayor of Fujiyoshida City, Yamanashi Prefecture Akimoto Nakai, Mayor of Yoshino, Nara Prefecture

Panelists Yukio Aoki, Mayor of Hiraizumi, Iwate Prefecture

Part 2: Mayors' conference

Daigo Kobayashi, Director of the Tourism Promotion Department, Sado City, Niigata Prefecture

Studies, Kanagawa University













## **Outbound Travel Symposium**

Naoya Numata, Tourism and Industry Division, Kutchan Town, Hokkaido

Organizer: Japan Association of Travel Agents (JATA)

Appointed Professor, The Frontier Institute of Tourism Sciences, Kanazawa University (Cross Appointment)

Facilitator Koji Tsurumoto, President, Travel Voice Japan Ltd; Member, Japan Travel and Tourism Association Digital Platform Consortium

Junichi Akimoto, Special Officer, Office of Director for Tourism Industry Competitiveness, Japan Tourism Agency

Shin Osuka, Director, Regional & Human Resources Development Department, Japan Travel and Tourism Association

# Theme Japan-U.S. Tourism Year 2024 — "U.S. Travel Planning Contest"

#### Nationwide 73 Submissions by Students, Grand Prize: Father-Son Space Tour

Tetsuo Shimizu, Professor, Department of Tourism Science, Faculty of Urban Environmental Sciences, Tokyo Metropolitan University, Specially

The Japan Association of Travel Agents (JATA) held the final judging and award ceremony for the "U.S. Travel Planning Contest" on September 27, aimed at stimulating overseas travel demand among young people.

Panelists

The grand prize was awarded to Ayumu Murata from Hannan University for the project titled "Father-Son Space Travel Plan: 7 Missions to Become a Daddy's Boy." The itinerary included visits to astronaut training facilities in Texas and Florida, as well as NASA (the National Aeronautics and Space Administration), culminating in a rocket launch viewing. The target demographic was parent-child trips for Generation Z sons and their fathers.

The runner-up prize went to a student from Shinohara Seminar of Atomi University for the project, "The American Dream from 60 Years Ago Revives! A Heisei-Era University Girl's Dream-Filled American Trip," which involved a tour around the Los Angeles area. Meanwhile, the Special Jury Prize was awarded to a student from the University of Marketing and Distribution Sciences who is passionate about baseball, for the project "Experience Baseball: Watch, Interact and Fall in Love with Chicago."

The contest was organized by JATA as part of the "U.S.-Japan Tourism Year 2024," established by the Japanese and the U.S. governments to recover mutual tourism flows impacted by COVID-19. It was sponsored by ALL NIPPON AIRWAYS (ANA) and supported by Brand USA and the Visit USA Committee Japan. A total of 73 entries were submitted from universities, junior colleges, and vocational schools nationwide.

Chair of the judging panel, Mr. Takaku, commented, "We received many interesting ideas from students nationwide, which were also a great learning experience for us."



Award winners



Jury Members From left:

Wataru Takaku, Travel Trade Director, Japan, Brand USA Fiko Tanaka, Chairnerson Visit USA Committee JAPAN Toshikuni Kashiwagi, Vice President, ALL NIPPON AIRWAYS CO., LTD / Managing Director, ANA AKINDO Co., Ltd.

Yoshinori Ochi. Visiting Professor, Department of International Tourism Management Faculty of International Tourism Management, TOYO UNIVERSITY

Masahiko Inada, Director, Outbound Travel Promotion Division, Japan Association of Travel Agents

Yoshiro Ishihara, General Editor, WING AVIATION PRESS CO., LTD

## **Japan-U.S. Tourism Year Symposium**

Initiatives, Future Plans to Achieve Early Recovery of Travel Demand from Japan As part of the Japan-U.S. Tourism Year 2024, a symposium with government and private sector participation was held.

On the same day, Brand USA hosted the Japan-U.S. Tourism Year Symposium, welcoming U.S. government and travel professionals visiting Japan to discuss strategies for the early recovery of travel demand to the U.S.. Curt Cottle, Senior Policy Advisor/Team Leader for Outreach & Engagement Policy & Planning at the National Travel & Tourism Office (NTTO) of the U.S. Department of Commerce, called for "innovative ideas that lead to unique travel experiences in the U.S." Meanwhile, Takuro Furui, Director of the European, American, and Australian Market Promotion Office at the International



Tourism Department of Japan's Tourism Agency, expressed commitment to strengthening tourism exchange between the two countries.

During the symposium, five representatives — including Brand USA, Disney, Hawaii, Portland, and Miami — took the stage to highlight the ongoing challenges in recovering the number of Japanese travelers to the U.S. post-pandemic. They presented current initiatives and future plans to attract Japanese visitors and emphasized the appeal of U.S. travel to industry professionals.

Curt Cottle, Senior Policy Advisor / Team Lead for Outreach and Engagement Policy & Planning, National Travel and Tourism Office (NTTO) / International Trade Administration U.S. Department of Commerce

Takuro Furui, Director, European, American, and Australian Market Promotion Office, International Tourism Department, Japan Tourism Agency

Yoichi Hayase, Representative Director, Brand USA / Jeff van Langeveld, Vice President, International Marketing & Sales, Disney Destinations / Daniel Nāho'opi'i, Interim President & CEO, Chief Administrative Officer, Hawaii Tourism Authority / Heather Anderson, Director of International Tourism Administration, TRAVEL PORTLAND / Joe Docal, Director, Travel Industry Sales, Greater Miami Convention & Visitors Beaurau

Organizer: Japan-US Tourism Year Working Group

#### Tourism Professional Seminar

September 26 (Thu.) & 27 (Fri.) Seminar Room 1F East 5 / 1F East 6 / 2F East 1 (2) / 2F East 1 (3) / A Stage / Special Corner Stage Insights on DX, Space Travel While Looking to the Future of Tourism industry; Sustainable Travel Information

The Tourism Professional Seminar, a program designed for those in the tourism industry, featured a wide range of cutting-edge topics, including flying cars, space travel, DX usage, sustainable travel, tips for regional revitalization, and information on trending destinations.

# Japan Heritage Official Partnership Signing Ceremony Organizer: Agency for Cultural Affairs, Government of Japan

September 27 (Fri) 10:30 a.m. - 12:00 p.m.

#### Agency for Cultural Affairs Presents Certificates to 32 Companies / Organizations

The Agency for Cultural Affairs held the first signing ceremony with 32 companies and organizations certified under the "Japan Heritage Official Partnership Program." Japan Heritage recognizes stories that convey the culture and traditions built around the historical charm and characteristics of various regions across Japan. Since its establishment in fiscal year 2015, 104 stories have been registered.

The official partnership aims to enhance the recognition and use of Japanese heritage through collaboration between the Agency for Cultural Affairs and companies/ organizations and to promote the appeal of Japanese heritage domestically and internationally while fostering regional revitalization. The sigining ceremony was attended by representatives from travel agencies, airlines, railways, expressways, and cultural organizations such as historical highways and castles.

At the beginning of the ceremony, Commissioner Tokura of the Agency for Cultural Affairs stated, "Japan Heritage encompasses a wide range of eras, from over a thousand years ago to the Meiji era and post-war period, contributing to the discovery of regional attractions. The participation of 32 companies and organizations in this partnership is very encouraging."

Ukishima, a member of the House of Representatives who was involved in the establishment of Japan Heritage, remarked, "Recognition is just the starting point for Japan Heritage. I hope efforts will be made to further engage the regions." Similarly, Akaike, a member of the House of Councillors, shared, "Japan Heritage will strive to enhance its recognition, communicate its appeal both domestically and internationally, and contribute to regional revitalization."

At the start of the signing ceremony, Mayor Sugimoto of Obama City, Fukui Prefecture, gave a video presentation on the Japan Heritage story, "The Cultural Heritage of Wakasa's Travel Routes Connecting the Sea and Kyoto - Miketsu Country and the



Mackerel Highway (Saba Kaido)." The mayor highlighted achievements, stating, "PR efforts centered on the Saba Kaido and collaborations with roadside stations have led to increased visitor numbers and sales."

Greeting: Shunichi Tokura, Agency for Cultural Affairs, Government of Japan, Commissioner for Cultural Affairs Guests: Tomoko Ukishima, Member of the House of Representatives, Komeito, Chair of the Cultural Science Subcommittee / Masaaki Akaike Member of the House of Councillors Liberal Democratic Party Chief Secretary for the Japan Heritage Promotion Parliamentary League

Video Presentation: Kazunori Sugimoto, Mayor of Obama City, Fukui Prefecture

Participating Companies / Organizations: Aeon Retail Co., Ltd. / H.I.S. Co., Ltd. Odakyu Electric Railway Co., Ltd. / Canon Marketing Japan Inc. Kyushu Railway Company (JR Kyushu) / Qunie Corporation / KNT-CT Holdings Co., Ltd. / JTB Corporation / Shikoku Railway Company (JR Shikoku) / Metropolitan Expressway Company Limited / All Nippon Airways Co., Ltd. (ANA) / TBS Sparkle, Inc. / Tokyu Hotels & Resorts, Inc. / Tobu Top Tours Co., Ltd. / West Nippon Expressway Company Limited (NEXCO West) / West Japan Railway Company (JR West) / Japan Heritage Promotion Association / Japan Heritage Association / Japan Travel and Tourism Association / Japan Airlines Co., Ltd. (JAL) / Japan Automobile Federation (JAF) / Japan Castle Foundation / Japan Museum Association / Nippon Travel Agency Co., Ltd. / Japan Association of Travel Agents (JATA) / Nomura Securities Co., Ltd. / Hamakura Shoten Production Co. Ltd. / Hankvu Travel International Co., Ltd. / Hanshin Expressway Company Limited / East Japan Railway Company (JR East) / Honshu-Shikoku Bridge Expressway Company Limited / Rakuten Group, Inc. / History Road Promotion Council

## **TOUCH!** the future Stage

September 27 (Fri) 1:20 p.m. - 3:30 p.m.

Organizer: Tokyo Metropolitan Government, Tokyo Convention & Visitors Bureau - TOUCH! the future of the tourism industry

#### The Three-part Presentation Presented The Current State of The Tourism Industry and Recommendations for Its Future

In the first part, Mr. Takahashi from JR East View Tourism and Sales emphasized, "As Japan's population shrinks and rural areas face faster declines, the tourism industry holds the key to solving these challenges." With the growing inbound demand, there are expectations that by discovering the charm of local regions and connecting local residents with tourists, the local economy will be revitalized, and employment will be created. Furthermore, he stressed that by providing high-value-added tourism services and aiming for co-existence with local communities, "tourism can contribute to sustainable regional development, going beyond simple consumer activities."

In the second part, a discussion was held by Mr. Aoki from MATCHA and model Ms. Kijima. Mr. Aoki explained, "Tourism is a broad industry that includes not only travel agencies and airlines but also accommodation, dining, transportation, and activities related to promoting regional attractions." He discussed future prospects,

including strengthening multilingual support, improving pricing transparency, and the introduction of digital tools.

In the panel discussion, the current state and future of the tourism industry were debated. Amid the wave of digitalization, with new services using AI and IoT emerging, a key theme was how to offer attractive experiences to tourists while maintaining a sense of warmth and human connection. Moderator Ms. Oki concluded, "This is an industry with rapid changes, but it holds great potential. It's an appealing industry where contributions can be made in various fields such as human resource development and regional revitalization."

#### Part 1 - Part 3 Moderator

Yuki Oki, Executive Officer, Reiwa Travel Co., Ltd.

#### Part 1

TOUCH! the future Stage The Power of Tourism for Japan's Future



**Keynote Speake** Atsushi Takahashi, President and CEO, JR East View Tourism and Sales Company Limited.

#### Part 2

TOUCH! the future Stage: The "Attraction" of Tourism-A



Yu Aoki, Company Representative and CEO, MATCHA, Inc. Asuka Kijima, Model

## Part 3

TOUCH! the future Stage: The "Future" of Tourism-Explore the possibilities of the tourism industry in the future-



Jungo Kanayama, Representative Director, Shibuya Ward Tourism Association

Haruka Shimada, CEO, Dct. inc

#### Expanding International Cruise Market: From Japan Homeport Cruises to Fly & Cruise September 27 (Fri) 4:30 p.m. - 6:00 p.m. Organizer: Tourism EXPO Japan

#### **Opportunities for Sales Companies and Passenger Growth**

The global cruise market has shown a steady recovery post-COVID-19, with 2023 seeing a 107% rise compared to 2019, described as "the strongest performance," according to Mr. Horikawa, However, the Japanese market remains behind, with approximately 190,000 passengers in 2023 compared to around 350,000 in 2019. Fly & Cruise, in particular, has struggled due to factors such as a weakened yen and a shortage of airline seats caused by inbound demand. This segment has seen "virtually no growth since 1989, when the cruise industry was said to have its first year of growth," said Mr. Matsuura. Additionally, the once-dominant senior sector has been on a decline since the pandemic.

Despite these challenges, panelists emphasized that cruises remains a market with significant growth potential. The surge in inbound demand has led to more international cruise lines deploying ships in Japan, and Japanese-registered ships are expected to grow from the current two vessels to eight in the coming years. They unanimously called this a "golden opportunity," urging the industry to take collective measures to expand the cruise passenger base.

Key strategies include increasing the number of sales companies and growing the cruise customer base. Currently, the top 10 travel agencies account for 90% of cruise sales among Japan's approximately 12,000 travel agencies. Mr. Kobayashi suggested that "if regional railway companies and newspaper-affiliated organizations enter cruise sales, it could lead to a significant increase in cruise passengers." He also announced plans to launch the cruise sales support system NAVIS.



Mr. Matsuura, pointing out that "a loss of travel opportunities is a loss for the industry," proposes collaboration among travel agencies, such as referring customers to competitors when minimum group sizes are not met. He also identified honeymooners and families as promising customer segments.

Additionally, for Fly & Cruise, there is potential in regions with more accessible flight availability, such as Oceania, or destinations like Southeast Asia, where Disney Cruises are operational.

Coordinator: Kazuhiro Okita, Deputy Director General, Waterfront Vitalization and Environment

Panelists: Satoru Horikawa, Chairman, Japan International Cruise Committee; Representative Director, Carnival Japan Inc. / Atsushi Kobayashi, President, Cruise Planet / Kentaro Matsuura, President and CEO, Cruise Yutaka Club Co., Ltd.

#### **■**Tourism Professional Seminars Time Table

Da	ate and Time	Lecture Name	Organizers	Venue	
Sep. 26 (Thu.)	10:30 a.m 0:00 p.m.	(Japan Aviation Panel) What is the new form of business efficiency / BPR for companies?	NS Solutions Corporation		
	0:30 p.m 2:00 p.m.	Can tourism operators transport customers using private plates? Explanation of latest system of "private paid passenger transportation" and its business points by a lawyer	Nishimura & Asahi (Gaikokuho Kyodo Jigyo)	1F East 5	
	2:30 p.m 4:00 p.m.	Changing your PR with Rurubu to draw customers ~ Rurubu+ (Plus) Card & Food Marketing ~	JTB Publishing,Inc.	20010	
	4:30 p.m 6:00 p.m.	New relationships betwen regions, travel: What is second hometown that creates attachment, strong brand?	Japan Tourism Agency		
	10:30 a.m 0:00 p.m.	Use of cancellation fee provisions and individual-recognized provisions in standard travel contracts	Japan Association of Travel Agents (JATA)	ery Tourism 1F East 6	
	0:30 p.m 2:00 p.m.	Decade of Tourism Forecast Platform Concept: Demands, Expectations from Data Users for Platform	Japan Voyage Navigator		
	2:30 p.m 4:00 p.m.	Sake Brewery Tourism from Geological Perspective	Japan Council for Promotion of Sake Brewery Tourism		
	4:30 p.m 6:00 p.m.	Seminar: Human Resource Development for Future Travel Agencies	Japan International Tourism Society		
	0:30 p.m 2:00 p.m.	Student-Oriented Seminar: Toward an Attractive Travel Industry that Captivates Talent	Service & Tourism Industry Union Federation Japan Association of Travel Agents (JATA)		
	2:30 p.m 4:00 p.m.	Learning from Tour Grand Prix Winners: What is the New Shape of Travel Products?	Global Sustainable Tourism Council Japan Association of Travel Agents (JATA)	2F East 1 (2)	
	4:30 p.m 6:00 p.m.	Promoting Sustainable Tourism in Japan	Japan Association of Travel Agents (JATA)		
	1:30 p.m 1:50 p.m.	Research presentation "Revitalizing Ideas for Narita International Airport"	Toyo University Nomura / Morishita / Yasumi Seminar	Special Corner	
	2:10 p.m 2:30 p.m.	Introducing "sokoiko!" - Guided cycling tours of local stories	sokoiko! Cycling tours	Stage	
	10:30 a.m 0:00 p.m.	Frontlines of Inbound Tourism! Challenges to High-Value Inbound Tourism	Japan Association of Travel Agents (JATA)		
	0:30 p.m 2:00 p.m.	Can tourism operators transport customers using private plates? Explanation of latest system of "private paid passenger transportation" and its business points by a lawyer	Nishimura & Asahi (Gaikokuho Kyodo Jigyo)	1F East 5	
	2:30 p.m 4:00 p.m.	${\it Japanese \ Heritage \ Tourism \ Seminar \sim Japanese \ Heritage \ Pilgrimage \ Stamps, \ Initiatives \ from \ Various \ Regions \sim 1000 \ MeV \ Arrives \ $	Japan Travel and Tourism Association		
	4:45 p.m 6:00 p.m.	U.SJapan Tourism Exchange Year Symposium: Measures, Plans to Achieve Early Recovery of Travel Demand	U.SJapan Tourism Exchange Year Working Group		
	10:30 a.m 0:00 p.m.	Exploring Jordan's Heritage via Photography with Pashar Tappa, Historical Photographer	Jordan Tourism Board		
	0:30 p.m 2:00 p.m.	Understanding the Future of Tourism: Travel Styles and Digital Marketing of Gen Z	JTB Communication Design Inc.	1F East 6	
	2:30 p.m 4:00 p.m.	Regional Sake Brewery Tourism Initiatives	Japan Council for Promotion of Sake Brewery Tourism		
	10:30 a.m 0:00 p.m.	Networking Between Agencies of Brunei and Japan	Brunei Tourism		
	0:30 p.m 2:00 p.m.	Possibilities for Japan as an AT Region and Learning from Global AT Advanced Regions	Japan Adventure Tourism Organization / Adventure Tourism Academy	2F East 1 (2)	
	2:30 p.m 4:00 p.m.	Goodbye to FAX! A Deep Dive into Galapagos Syndrome of Japan's Travel Industry - Is DX the Way Forward?"	Travel Industry Management School OB Association	Zi Lasti(Z)	
	4:30 p.m 6:00 p.m.	Goodbye to FAX! A Deep Dive into Galapagos Syndrome of Japan's Travel Industry - Is DX the Way Forward?"	Travel Industry Management School OB Association		
	10:30 a.m 0:00 p.m.	Toward Implementation of Flying Cars: "Creating a New Sky Together!"	Tokio Marine & Nichido Fire Insurance Co., Ltd. / H.I.S. Co., Ltd. / Marubeni Corp.		
	0:30 p.m 2:00 p.m.	Current Status and Future of Tourism MaaS Services Connecting Areas	FORCIA, Inc.	2F East 1 (3)	
Sep. 27 (Fri.)	2:30 p.m 4:00 p.m.	Panel Disucssion: Considering New Conservation Areas, Use of Environment Ministry-designated Nature Coexistence Sites for Tourism	Ministry of the Environment / Japan Association of Travel Agents (JATA)	21 Last 1 (5)	
(ГП.)	4:30 p.m 6:00 p.m.	"You Can Go Too!" The Frontline of Space Travel	Sora Tourism Promotion Council		
	10:30 a.m 0:00 p.m.	Japanese Heritage Official Partnership Program Signing Ceremony	Agency for Cultural Affairs		
	1:20 p.m. ~	TOUCH! the future Stage [The Power of Tourism for Japan's Future]	Tokyo Metropolitan Government, Tokyo Convention & Visitors Bureau - TOUCH! the future of the tourism industry		
	1:55 p.m. ~	TOUCH! the future Stage [The "Attraction" of Tourism-A Two-Perspective View of Tourism-]	Tokyo Metropolitan Government, Tokyo Convention & Visitors Bureau - TOUCH! the future of the tourism industry	A Stage	
	2:30 p.m. ~	TOUCH! the future Stage [The "Future" of Tourism-Explore the possibilities of the tourism industry in the future-]	Tokyo Metropolitan Government, Tokyo Convention & Visitors Bureau - TOUCH! the future of the tourism industry		
	4:30 p.m 18:00 p.m.	Toward the Expansion of the International Cruise Market: From Japan Departures to Fly & Cruise	Tourism EXPO Japan		
	11:10 a.m 11:30 a.m.	Potato as a Cilicinuo Area Ambassador by Santania women's Junior Conege, witsugi Seminar	Saitama Women's Junior College, Mitsugi Special Seminar		
	11:50 a.m 0:10 p.m.	Practical Education and Internship Initiatives in the School of Tourism and Management, College of Business Administration, Shukutoku University	School of Tourism and Management, College of Business Administration, Shukutoku University	6	
	1:30 p.m 1:50 p.m.	Sustainable Destination Management	Sustainability Labo., Wakayama University	Special Corner Stage	
	2:10 p.m 2:30 p.m.	All about Explora Journeys, the new luxury cruise brand unveiled in MSC Group	Explora Journeys		
	2:50 p.m 3:10 p.m.	Nagasaki Kenban -Tradition of the Nagasaki Geisha Industry since mid-Edo Period-	Nagasaki Motor Bus Co., Ltd. / Nagasaki Kenban Co., Ltd.		
	3:30 p.m 3:50 p.m.	About Sustainable Travel Action Tips	JTB Corp.×Rakuten Group,Inc.×Booking.com Japan		





"JAPAN TOURISM AWARDS"



September 26 (Thu) 10:10 a.m. - 11:00 p.m. TOKYO BIG SIGHT, Conference Tower 7F International Conference Room Organizers: Japan Travel and Tourism Association, Japan Association of Travel Agents (JATA), Japan National Tourism Organization (JNTO) Sponsors: JCB Co., Ltd. / Ministry of Tourism, Government of India

#### MLITT Minister Award to Aichi Prefecture for its 'Rest-Style Reform' Project New in 2024: Minister of Economy, Trade and Industry Award Given to NAVITIME JAPAN

The 8th "Japan Tourism Awards" received 119 entries from both domestic and international sectors, including 105 from domestic/inbound tourism and 14 from overseas travel. The Minister of Land, Infrastructure Transport, and Tourism Award recognized Aichi Prefecture's leadership in advancing vacation reforms to balance tourism demand. The project introduced the concept of "Learcation" (a blend of learning and vacation), which has been adopted by other prefectures. NAVITIME Japan's "Japan Travel by NAVITIME" service was praised for its seamless integration of travel elements, considering Japan's unique transportation system, providing data and contributing significantly to regional tourism

In addition, the Commissioner of the Japan Tourism Agency Award was given to three organizations, the Chairperson's Award to one organization, the UN Tourism Special Award to two organizations, the Jury's Special Award to 16 organizations, and the Japan Tourism Award Selected by Students" to one organization. Thirteen organizations were also recognized for their noteworthy initiatives. Many of the awarded projects were lauded for their focus on sustainable tourism and their contributions to maintaining and developing regional industries through the power of tourism.



#### Aichi Prefecture (Fields of Domestic and Inbound Travel) Aichi Prefecture's Rest Style Reform Project **Selection Comment**

The vacation style reform led by the prefectural initiative is highly evaluated as an effective way to even tourism demands. This project embodies the expectation of tourism industry and serves as a pioneer for similar initiatives launched by other prefectures. This project is remarkable for the newly created

Governor Hideaki Omura of Aichi Prefecture

message: "This project aims to revitalize the idea of "Learning + Vacation" = "Learcation" Japanese economy by enhancing work-life balance and for the concerted efforts among how vacations are taken in Japan. The support of economic, labor and education communities the tourism industry nationwide will be crucial." to realize the reform





Selection Comment

#### Minister of Economy, Trade and **Industry's Award**

#### NAVITIME JAPAN Co., Ltd. (Fields of Domestic and Inbound Travel) Japan Travel by NAVITIME, a service primarily targeting inbound FITs (Free Independent Travelers)

This service provides information incorporating traffic conditions unique to Japan and seamlessly connects all aspects of traveling. This service is excellent because it offers not only a travel plan but also because it offers not only a travel plan but also other data which makes a great contribution to the promotion of wide-area tourism. Furthermore, since the start of service in 2013, several updates to cover 13 languages for ticket booking and other services ward as motivation moving forward."



have been made. This service is expected to develop further by utilizing data as a onestop travel app and this is another point which is highly evaluated.

## Japan Tourism Agency Commissioner's Award

#### Echizen City Tourism Association (Fields of Domestic and Inbound Travel) Attracting "top layer" customers who Collaborated with Businesses in Production Areas to Carve a Future

for Traditional Industries

#### Selection Comment

Under the current situation with various issues such as a decrease in shipment amount, aging of skilled artisans and lack of successors, this local government officially presented a strategy to raise public awareness and boost economic effects, by focusing not only on the number of visitors and tourists and the amount of tourism consumption but also on the creation of sympathy for values, "top-layer" customers and the amount of industrial consumption. It is remarkable that this local local communities.

government demonstrated the strong originality

in its official tourism policy rather than in an industrial policy. This project is excellent because it accurately identifies the local issues and implements an admission system which is affordable for



#### Tobira Holdings Co., Ltd. (Fields of Domestic and Inbound Travel)

Renovation of Old Houses to Create a Sustainable Tourism Region - Co-creating Wellness Tourism with Regions

#### **Selection Comment**

This is a good example of pursuing the establishment of a sustainable tourist destination model while maintaining the balance among local economy, natural environment and historical culture.

This project is excellent because it shows a steady increase in the actual results while pursuing diversification of tourism resources, local revitalization and promotion of welfare.

#### Catalan Tourist Board (Fields of Outbound Travel) National Commitment to Responsible Tourism

**Selection Comment** In this project, the "Climate Action Plan" has been formulated as a pioneer to address overtourism, and various certification programs have been

in the region. This project is highly evaluated because it has established a world-leading model which links the measures for decarbonization, waste reduction and biodiversity to the creation of additional values.



#### **Executive Committee Award**

#### Saudi Red Sea Authority (Fields of Outbound Travel)

Environmental Protection of Coastal Tourism **Selection Comment** 

While the country is making a bold change from oil to tourism in its policy, this is an excellent project clearly focusing on SDGs. This project is also remarkable in the balance between protecting of local natural ecosystem and promoting of tourism and visitor attraction, with an aim to achieve a new global standard for tourism. It is also highly

it has been taking concrete steps according to the roadmap to launch and implement the mechanism for environmental protection of coastal tourism in the Red Sea.



#### **UN Tourism Special Awards**

Minamisanriku Tourism Association (Fields of Domestic and Inbound Travel) Tourism Business for Learning to Nurture the Future

**Selection Comment** This project is remarkable because a sustainable

method has been implemented for both public welfare undertakings and profitable businesses mainly by the disaster affected area for a long time immediately after the earthquake disaster. This



project is excellent because it offers an experiencebased authentic learning with an actual visit to the affected area as well as an opportunity to create sustainable tourism areas with tourists, prevent people's memory of the disaster from fading away and think about disaster prevention and reduction.

#### Okinawa Convention & Visitors Bureau (Fields of Domestic and Inbound Travel) Ethical Travel Okinawa

#### Selection Comment

This project is remarkable because it has formulated a high-quality tourism policy which pursues a future vision as "a sustainable tourist destination for people



around the world" rather than a customer-attracting policy focusing on the number of travelers, etc. We expect this project to develop further as it respects Okinawa's natural environment, tradition and industries, aims for greater satisfaction of both travelers and people of Okinawa, as well as steady increase in the number of participating businesses.

#### Japan Tourism Award **Elected by Students**

Tourism Division. Kvuden sangvo co., Inc. (Fields of Domestic and Inbound Travel) Energy IKU (in Kokonoe, Genkai, and Karatsu): Turning Whole Towns into Energy Theme Parks Selection Comment

As this program combines tourism, industry, education and environment, it can be highly versatile not only in certain specific areas but also in the areas



where similar resources exist but the method for utilizing them has not been identified yet. This program assumes the whole town as a theme park and this concept highly contributes to the revitalization of local community. This program is remarkable because it is not only for identifying and implementing the way to realize a sustainable society, but also for making children think by themselves about it and expand the view of the world as a key player of the next generation.



#### Jury's Special Awards

#### **Fields of Domestic and Inbound Travel**

Tourism Division, Kyuden sangyo co., Inc.

Whole Towns into Energy Theme Parks / Sora no **Sato** Creating Tourism Regions for Living or Visiting Using GIAHS and Other Rural Resource / Shinra (Shiretoko Nature Guided Tour Co., Ltd.) Sustainable Tourism with Drift Ice Walks and Experiences Involving the Mysteries of the Earth / Kitayama village, Wakayama Prefecture Passing on the Log Rafting Culture and Converting it into a Tourism Industry: Log Rafting Business in a Small Village / MARÚTOKU SÚISAN CO., LTD. Kaiyuki, a Tour to Enjoy, Learn, and Remember the Sea / Kasumigaseki Division, JTB Corp. Nationwide Deployment of "Accommodation Data Analysis System" to Improve Regional Productivity: Promotion EBPM and Tourism DX through the Provision of an Environment for Utilizing Data on Accommodations, Flow of People, and Spending, Regardless of Region or Size / Craft **Invitation by SOE** Initiatives to Boost Manufacturing, Improving Towns, and Gather People through RENEW, an Industrial Tourism Event, in Echizen Sabae, Fukui / Honda Mobilityland Corporation Discovery of Attractive Regional Tourism Resources and Spreading Sports Tourism Globally: Formula 1 Japanese Grand Prix Region Sightseeing Package / D2C X Inc. Sustainable Industrial Tourism Project for Export of Traditional Handicrafts Based on Crowd Funding / Kaeru Tabi **Project** Kaeru Tabi, a Project to Get Travelers to Keep Returning to a Place They Have Visited / Kobe Film Office Filming Invitations to Industrial Heritage Sites, and Heritage Tourism and Movie and TV Location Tours / Semboku City Office Swarms of Foreign Visitors to Rural Areas: Stories of Establishing a Travel Company in the City and How a Farmer's Mother Became the Head of the Business / Showa Women's University's Dosaigu Tsuruoka Project Dosaigu Tsuruoka

Energy IKU (in Kokonoe, Genkai, and Karatsu): Turning

#### **Fields of Outbound Travel**

Tsuruoka to Discover the Attractions of the City

Philippine Department of Tourism Love The Philippines Brand Campaign / Study Tour Desk, HIS Co., Ltd. HIS & unisteps: Study Tours to Review Our Relationship with Clothes / NPO Colourful **Change Lab** Tour to Observe and Experience Life in Cities with High Diversity (Sydney)

Tour for Foreign Students and High School Students in



Souta Ezaki

12 Fields of Domestic and Inbound Travel / 1 Field of Outbound Travel

## (Japanese syllabary order)

Committee Chairman

**Examination Committee** 

Yoshiaki Hompo Chief, Regional Support Office for Asia and the Pacific, UN Tourism



David Atkinson President, Konishi Decorative Arts and Crafts Co., Ltd. Yoshiro Ishihara General Editor, WING Aviation Press Co., LTD. Yoshiyuki Oshita Professor, Doshisha University Hitoshi Saimvo President & COO, Japan Travel and Tourism Association

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Hiroyuki Takahashi Chairperson, Japan Association of Travel Agents (JATA)

Director-General for Commerce / Service Industry Policy.

Rvo Minami Ministry of Economy, Trade and Industry

Akiyo Miyakawa Manager, Development Bank of Japan Inc. Masami Morishita Professor, Department of International Tourism Management Faculty of International Tourism Management, Toyo University

Masayuki Wakui Professor, Landscape Architect (J.R.L.A.), Faculty of Environmental Studies, Tokyo City Universit

## JAPAN TOURISM AWARDS Examination Committee | Japan Tourism Awards elected by students: Student Examination Committee

(University name in Japanese syllabary order) Department of Regional Development Studies, Faculty of Regional Development Studies, Otemon Gakuin University Haruka Hosogane Department of Cross-Cultural Studies, Faculty of Cross-Cultural and

Japanese Studies, Kanagawa University

Department of Tourism and Community Development, Faculty of urism and Community Development, Kokugakuin University Nonoha Koiima Department of International Communication, Saitama Women's Junior

Risa Matsubara School of Tourism and Management, Faculty of Business Administration, Shukutoku University
Faculty of Tourism and Media Studies, Shoin University

Faculty of Economics. Teikvo University Department of Tourism Science, Faculty of Urban Environmenta Sciences, Tokyo Metropolitan University

Department of International Tourism Management, Faculty of International Tourism Management, Toyo University Department of International Liberal Arts, College of International Relations, Nihon University
Department of International Studies, College of International

Relations, Nihon University Miran Mukai Department of Commerce, Eaculty of Commerce and Management Hitotsubashi University

Department of International Tourism and Hospitality Management,

Faculty of International Studies, Bunkyo University Riko Matsuno Department of Culture and Tourism Studies, College of Tourism

Rikkyo University Department of Intercultural Studies & Tourism, Faculty of Collaborative Regional Sociology, Ryutsu Keizai University Department of Tourism, Faculty of Tourism, Wakayama University

## WELCOME RECEPTION September 26 (Thu) 6:00 p.m. - 7:30 p.m. TOKYO BIG SIGHT, Conference Tower 1F, Reception Hall

#### **Hosts and Guests on the Stage**

Guests: Masanao Ozaki, Parliamentary Vice-Minister of Land, Infrastructure, Transport and Tourism / Yosuke Tsuruho, Chairman, Research Commission for the Establishment of a Tourism Oriented Nation, Liberal Democratic Party of Japan, Member of the House of Councillors, The National Diet of Japan / Takashi Hirashima, Senior Vice Commissioner, Japan Tourism Agency / Harry Hwang, Director, Regional Department for Asia and the Pacific UN Tourism / Liz Ortiguera, Managing Director for Asia Pacific & Sr. Advisor to the CEO and Interim SVP for Membership & Commercial, World Travel & Tourism Council (WTTC) / Eduardo Santander, Executive Director, European Travel Commission (ETC) / Dr. Aladdin D. Rillo, Managing Director for Policy Design and Operations, Economic Research Institute of ASEAN and East Asia (ERIA) / H.E. Mylene De Joya Garcia-Albano, Ambassador, Embassy of the Republic of the Philippines in Japan / Takayoshi Futae. President & Chief Executive Officer, JCB Co., Ltd. / Shinva Katanozaka Chairman ANA HOLDINGS INC / Yuji Akasaka Representative Director Chairperson, Japan Airlines Co. Ltd. / Adel Alfarwan, Trade Accounts Director, Northeast Asia, Saudi Tourism Authority / Daniel Nāho'opi'i, Chief Administrative Officer of the Hawai'i Tourism Authority / Ken Wang, Japan Branch General Manager, STARLUX Airlines Co., Ltd. / Hisayasu Suzuki, Executive Vice President, Japan Airport Terminal Co., Ltd. / Masatoshi Akahori, President & CEO, Tokyo International Air Terminal



Further Boost Inbound Visitors and Develop Mutual Exchange

Corporation / Akihiko Tamura, President & CEO, Narita International Airport Corporation / Harumi Nakagawa, Executive Director, Director General of Marketing Headquarters, East Japan Railway Company / Curt Cottle, Senior Policy Advisor/Team Lead for Outreach and Engagement Policy & Planning, National Travel and Tourism Office (NTTO), International Trade Administration, U.S.

Organizers: Atsumi Gamo, President, Japan National Tourism Organization (JNTO) / Hiroyuki Takahashi, Chairperson, Japan Association of Travel Agents (JATA) / Hitoshi Saimyo, President & COO, Japan Travel and Tourism Association



Atsumi Gamo President, Japan National Tourism Organization (JNTO)

TFJ's Tokyo event is being held for the first time in two years since 2022. This year's theme, "Travel, An Encounter With New Value Awaits", reflects similarly the hope for the success of EXPO 2025 Osaka-Kansai Japan and for tourism to contribute to the sustainable development of regional economies and the creation of new value.

RECEPTION was held in the reception hall on the first floor of the conference building.

President Gamo greeted the attendees, expressing his hope that "tourism will lead to further economic growth and the creation of new value." Following this, several guests took the stage. Then-Parliamentary Vice-Minister of Land, Infrastructure, Transport, and Tourism, Mr. Ozaki, highlighted the strong performance of inbound tourism, stating that "the number reached 24,007,900 between January and August 2024, surpassing pre-COVID records for 11 consecutive months.'

Representing the organizers, JNTO

He emphasized the importance of further developing inbound tourism while also working to revitalize outbound tourism and mutual exchange.

House of Representatives member Mr. Nikai sent a message calling for "greater efforts to deepen exchanges between Japan and the world." House of Councillors member Mr. Tsuruho expressed his intent to "create more open spaces for interaction to further develop the tourism industry." Former Prime

On the first day, a WELCOME Minister Mr. Suga shared a video message celebrating the record-breaking number of foreign visitors, stating, "Tourism is now a core global industry. By 2030, we aim to reach 60 million inbound visitors and 15 trillion yen in spending. To achieve this, bold and unprecedented measures are necessary."

The organizers, honored guests, sponsors, and tourism leaders from participating countries in the Ministerial Round Table then took to the stage. Philippine Ambassador to Japan, H.E. Garcia Albano, offered a toast, expressing her delight at the grand scale of the TEJ 2024 event.

Actress Tomoko Yamaguchi, who was appointed the first Special Supporter of TEJ, delivered a powerful short speech, saying, "I want to actively share the charm of travel with as many people as possible." This was followed by a video presentation showcasing Wajima City's intangible cultural heritage, the traditional performing art "Gojinjo Daiko" drumming. The event then featured an exotic performance by a Kathakali dance troupe, showcasing India's traditional dance

The evening concluded with the flag handover ceremony for the next Tourism EXPO Japan 2025 Aichi / Central Japan. The TEJ flag was passed from Tokyo Convention & Visitors Bureau Executive Director Mr. Suzuki, to JATA Chairperson Mr. Takahashi, and finally to Chubu Economic Federation Chairman Mr. Mizuno, who shared his aspirations, stating, "We aim to promote the region's attractions while contributing to the growth of Japan's tourism industry."









Masanao Ozaki
Parliamentary Vice-Minister of Land, Infrastructure, Transport and Tourism
Following the COVID-19 pandemic, Japan's tourism demand is steadily recovering, bringing renewed vitality to various regions. With TEJ as a catalyst, we aim to further promote the appeal of travel, foster mutual evaluations and deepen international explanation of the stablishment of a Tourism Oriented Nation, Liberal Democratic Party of a Tourism Oriented Nati rurtner promote the appeal of travel, toster mutual exchange through tourism, and deepen international relations. This will contribute to realizing Japan's goal of becoming a tourism-oriented nation. Efforts will focus not only on inbound tourism but also on outbound initiatives and encouraging younger generations to take interest in overseas travel. We hope participants visiting Japan will personally experience the country's nature, culture, and cuisine, gaining a true sense of its charm.



#### Toshihiro Nikai

esident, All Nippon Travel Agents Association Member of the House of Representatives, Supreme Advisor, Reserch Committon for the Establishment of Tourism Oriented Nation

Tourism is both a peace and growth industry. Domestic travel numbers have reached approximately 24 million - one month ahead of pre-COVID levels in 2019 - and spending is on track to hit 8 trillion yen. Global expectations for Japan as a travel destination are increasing. Deepening mutual exchange through tourism is becoming even more important. I encourage everyone gathered here today to actively take on roles as tourism ambassadors and PR representatives.









Kathakali Dance, a traditional Indian dance, by the Kathakali Dance Troupe

## **Flag Handover Ceremony**

#### From Tokyo to Tourism EXPO Japan 2025 Aichi / Central Japan

A Flag Handover Ceremony was held to pass the flag to Aichi Prefecture, the host location for the next TEJ 2025 Aichi / Central Japan.

Mr. Suzuki, Executive Director of the Tokyo Convention and Visitors Bureau, highlighted the strong performance of inbound tourism and expressed his aspiration: "We want to continue contributing to the development of tourism so that even more travelers from Japan and abroad visit in the future." Mr. Takahashi, the Executive Committee Chairman, remarked, "This will be the first TEJ held in Aichi. Over the next year, we aim to work closely with stakeholders to ensure a successful

event." Mr. Mizuno, Chair of the Hosting Coordination Council and Chairman of the Central Japan Economic Federation, enthusiastically said, "By showcasing the unique charms of the Chubu and Hokuriku regions, such as the UNESCO World Heritage Site Shirakawa-go, we hope to use TEJ to contribute to promoting tourism across Japan."

Tourism EXPO Japan 2025 Aichi / Central Japan is scheduled to be held from September 25, to September 28, 2025, at the AICHI SKY EXPO (Aichi International Exhibition Center), directly connected to Central Japan International Airport.



Masaru Suzuki, Director general, Tokyo Convention & Visitors Bureau; Hiroyuki Takahashi, Chairman of Tourism EXPO Japan's Executive Committee: Akihisa Mizuno. Tourism EXPO Japan 2025 Aichi / Central Japan Council Chairman, Central Japan

# **Business Meetings**

September 26(Thu) and 27(Fri) 10:00 a.m. – 6:00 p.m. TOKYO BIG SIGHT, East Exhibition Hall 1 to 6

## Aiming for Recovery From COVID-19 Pandemic: Participation Exceeds 2023 Levels With Buyers, Sellers Connecting to Promote Regional Tourism

A business meeting event aimed at facilitating connections between domestic and international buyers and sellers, including Japanese travel agencies, was held for two days, September 26 and September 27. The event focused on creating travel products and exchanging information related to international, domestic and inbound tourism. In the wake of the COVID-19 pandemic, with domestic travel showing signs of significant recovery, the event also sought to stimulate demand for outbound travel, which remains at about 60% of pre-pandemic levels. This year, participation exceeded last year's numbers, with 1,050 sellers and 736 buyers taking part, for a total of 6,239 business sessions.

Using TEJ's pre-matching system, buyers and sellers efficiently scheduled appointments and conducted business discussions at exhibition booths in the venue. Exhibitors made efforts to create welcoming atmospheres and arrange their booths to effectively convey the unique appeal of their regions, ensuring smooth discussions with

buyer

At the domestic booths, sellers explained not only popular tourist destinations but also unique attractions and experiences at lesser-known spots. One exhibitor who had participated in the event several times commented, "It's a great opportunity to connect with various businesses. I also use other exhibitors' booths as inspiration for PR ideas." Another exhibitor said, "This event is valuable because it allows us to showcase the unique attractions of Japan's regions to international partners."

At the international booths, local suppliers presented materials to convey the appeal of their regions. One exhibitor, participating in TEJ for the first time in a while, said, "Rather than just increasing the number of tourists from Japan in the short term, we want to create a structure for long-term engagement. We aim to communicate the overall charm of our region, including spots that locals frequent."



## **Scales of Business Meetings**

**Sellers: 1,050** 

Exhibitors at Tourism EXPO Japan 2024 / Travel Solutions Exhibition 2024

Buyers: 736

Travel Agents / Buyers from other industries

Number of business sessions: 6,239

# Ministry of Tourism, Government of India and the Saudi Tourism Authority Held Lunch Receptions

The Ministry of Tourism, Government of India held a lunch reception for business meeting buyers and media representatives on Thursday, September 26, followed by the Saudi Tourism Authority hosting a lunch reception for sponsors on Stage B on Friday, September 27. Local specialty dishes and drinks were lined up in front of Stage B, and presentations were held on the stage introducing hotels and tourist facilities, highlighting their new charms.

The Ministry of Tourism, Government of India also held an open session for buyers in the exhibition booth in the evening of Friday, September 27, aiming to approach a wider range of participants.





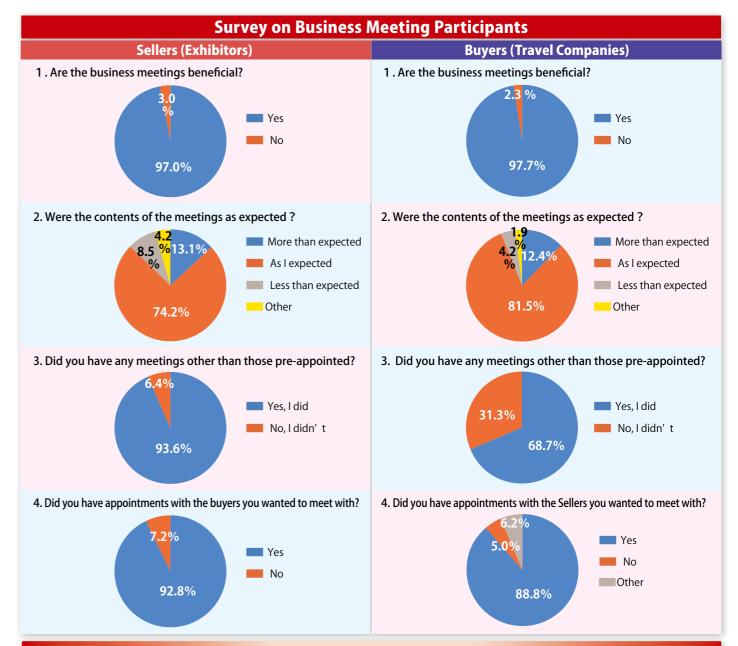
#### Business Sessions With Foreign Media in Japan Held for Domestic Exhibitors

On Friday, September 27, individual sessions with foreign media in Japan were held in the Media Center for exhibitors in the domestic area who were promoting visits to Japan. Eight foreign media in Japan who disseminate information about Japan through various media outlets participated on the day. A total of 40 sessions were held, during which exhibitors promoted various parts of the country and interacted with media personnel.

The high popularity of inbound tourism was evident, with each session being changed from a scheduled 20-minute session to 30 minutes.



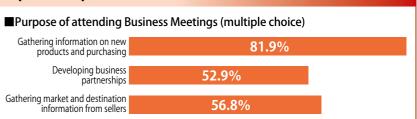




#### Buyers' Participation Purposes and Influence

As a result of a survey asking buyers about their purposes for participation (multiple choice), the most common answer was "Collecting information on and purchasing new products," accounting for 81.9%. The other results are as shown on the right.

Additionally, asked whether participation influences "product development and customer attraction" after business negotiations, 87% of buyers responded with "Yes."



## **VISIT JAPAN Travel & MICE Mart (VJTM) 2024**

Organized by: Japan National Tourism Organization (JNTO) Sponsored by: Ministry of Land, Infrastructure, Transport and Tourism, Japan Tourism Agency

From Thursday, September 26 to Saturday, September 28, VJTM2024 was held in Hall 7 East -- a joint event with TEJ. Also, on Friday, September 27, as part of a collaborative program with TEJ, five in-venue tours were conducted during lunchtime, including the "Hokkaido Area Course," "Tohoku Area Course," "2025 EXPO OSAKA, KANSAI, JAPAN / Kyoto Area Course," "Sake Brewery Tourism Course" and the "Tokyo Remote Islands (Izu Islands) Course." They drew a total of 74 participants, generating impressions such as, "I learned detailed information about how to obtain tickets for the 2025 EXPO OSAKA, KANSAI, JAPAN," "The sake tasting was excellent (Sake Brewery)," and "The abundance of untouched nature was very appealing (Remote Islands)."

Additionally, from Saturday, September 28, a familiarization trip was conducted featuring 10 general courses focusing on Hokkaido and Eastern Japan, along with two MICE (Meetings, Incentives, Conferences, and Exhibitions) courses in the Kansai, Kanazawa, and Karuizawa areas.

Domestic Sellers: 300 companies / organizations Overseas Buyers: 275 companies (from 35 countries / regions) Total Business Meetings: 8,296 sessions





# **Tourism Expo Japan NIKKEI**

# **Travel Solutions Exhibition 2024**

September 26(Thu) and 27(Fri) 10:00 a.m. - 6:00 p.m. TOKYO BIG SIGHT, East Exhibition Hall 6 Organizers: Tourism EXPO Japan, Nikkei Inc.

#### Technologies Supporting Safe, Comfortable Travel Under One Roof

The "Travel Solutions Exhibition 2024," a B2B-trade fair cohosted by Tourism EXPO Japan (TEJ) and the Nikkei, was held over two days on September 26, and September 27, 2024.

As part of the "Fair in Fair" initiative at TEJ, the event featured 48 companies/organizations showcasing solutions aimed at tourism businesses. The exhibits included technologies such as XR (cross-reality, encompassing VR and AR), AI (artificial intelligence), IT platforms, data collection and services supporting safe and comfortable travel, like translation and transportation. In addition, appointment-based business meetings were facilitated using a matching system between exhibitors of TF.I.

Not only major corporations but also startups offering innovative services with cutting-edge technology participated.

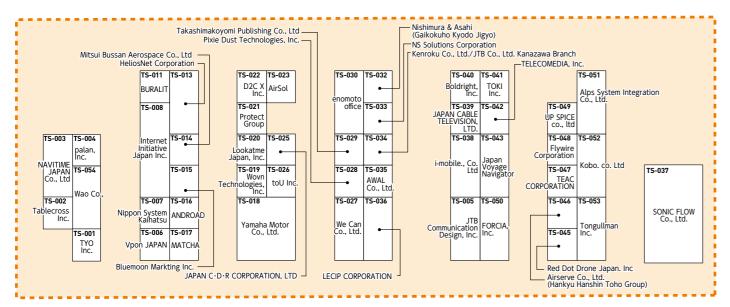
The showcased solutions included virtual travel experiences via XR, multilingual mobile ticketing systems, remote customer service systems addressing labor shortages, low-speed compact EVs optimized for sightseeing, drone-controlled travel experiences and analysis of human mobility data.

Representatives from companies participating for the first time, hoping to attract inbound tourism operators, expressed satisfaction with the event. One said. "It was great to receive such positive feedback," while another commented, "The gathering of tourism-related businesses makes it an excellent PR opportunity." A representative from a company returning after last year's event in Osaka said, "It's great that businesses we want to collaborate with are participating as exhibitors. We aim to pursue various cooperative efforts."

#### **Exhibitors' Fields of Business**

DX-related services (IT platform, 5G, Wi-Fi, IoT, location-based information, biometrics, virtual and augmented reality, artificial intelligence (Al), robotics, automatic translation, etc.), Inbound tourism support services, Regional revitalization, etc.





## **Travel Showcase**

September 26(Thu) - 28(Sat) 10:00 a.m. - 6:00 p.m. September 29(Sun) 10:00 a.m. - 5:00 p.m. TOKYO BIG SIGHT, East Exhibition Hall 1 to 6

## New Form of Travel Full of Value, Embodying Tagline "Endless Excitement'

In 2024, the event returned to Tokyo after two years, marking the first exhibition in a decade for Greece and showcasing Saudi Arabia as an eagerly anticipated "Next Destination." Overseas exhibitors accounted for approximately 40% of the participants, signaling a potential revival of outbound travel. A booth for the EXPO 2025 Osaka, Kansai, Japan was featured.

Special Area and Special Corner included offerings such as Dark Sky Tourism, Drive Tourism, Adventure Tourism, Cruises, Sports Tourism, Academy, Tourism SDGs and Tabi Square. This year, Thematic Attractions, new addition presented unique travel experiences centered around specific

#### **Special Area**

#### **Dark Sky Tourism**



#### **Drive Tourism**



#### Panel Exhibition of 60th Anniversary of Overseas Travel Liberalization

It has been six decades since overseas travel was liberalized in 1964. This panel exhibition looked back on the history of overseas travel, featuring

nhotographs and travel items of Kaoru Kanetaka, who conveyed the wonders of international travel through television programs for over 30 years. The exhibition also included a display of Japan's oldest passport (replica). Meanwhile, a unique project titled "LISTEN." produced by TEJ 2024 Special Supporter Tomoko Yamaguchi was showcased.







#### **Special Corner**

#### **Adventure Tourism**



#### **Sports Tourism**



#### Thematic Attractions





#### **Cruises**





**Academy** 

**Tourism SDGs** 





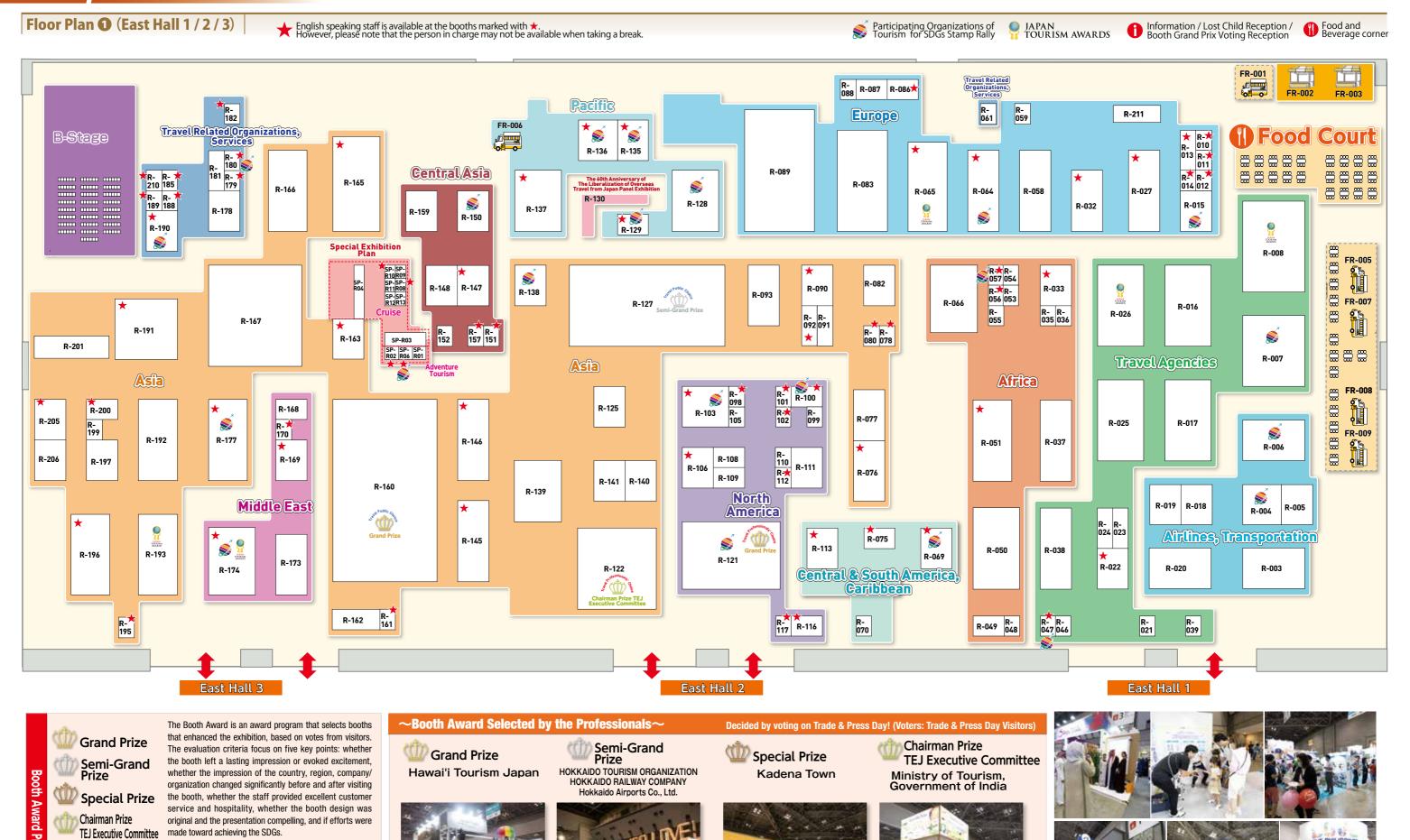
**Special Corner Stage** 





The Award is divided into two categories: the "Booth Award Selected by the Travel Professionals," based votes on trade & press days, and the "Booth Award Selected by the Public," determined by votes on general public days. A total of eight organizations were recognized, with two winners each for the Award, Runner-Up, Special Award and Chairperson's

Award.





September 28 (Sat) and 29 (Sun) TOKYO BIG SIGHT, East Exhibition Hall 1 - 6 Sponsorship: JCB Co., Ltd.

Saudi Tourism Authority
NARITA INTERNATIONAL AIRPORT CORPORATION

# Tourism SDGs Stamp Rally

#### Insights and Learnings on SDGs from Japan and Globally at Exhibition Venue

The SDGs (Sustainable Development Goals), consisting of 17 goals and 169 targets, were established with the aim of realizing a sustainable, diverse and inclusive society under the principle of "Leave no one behind."

On the general public days -- September 28 (Saturday) and September 29 (Sunday) -- a stamp rally was held to visualize "SDG initiatives in the tourism industry." This activity offered opportunities for "awareness" and "learning" while exploring the exhibition venue.

Participants could enter the Tourism SDG Stamp Rally through a QR code at the venue using their smartphones. By scanning the QR codes at various booths while exploring the venue and collecting a total of 10 stamps, they could enjoy a prize drawing at the goal point, with prizes provided by participating exhibitors.

During the event, approximately 7,000 people visited various booths, helping to deepen their knowledge while enjoying themselves.



# Furusato Support Festa in Tourism EXPO Japan September 28 (Sat) and 29 (Sun) TOKYO BIG SIGHT, East Exhibition Hall 6

## Visitors Flock to Noto Peninsula Earthquake Recovery Support Festa **Hometown Tax Promotion Spurs Regional Revitalization**

TEJ 2024 also took on the role of supporting disaster- but also inquired about its current situation and offered affected areas and recovery efforts, particularly in the Hokuriku region. On the general public days, September 28 and 29, the "Furusato Support Festa in Tourism EXPO Japan" was held. At the "Noto Peninsula Earthquake Recovery Support Festa," Noto's charm was showcased through the sale of local specialty products amid the promotion of tourism resources.

For example, many visitors stopped at the Wajima lacquerware sales corner from Wajima City, which suffered additional damage from record-breaking heavy rains in September following the earthquake. Visitors not only appreciated the cultural and historical aspects of the items encouragement. Within the venue, there was also an earthquake exhibition panel and donation boxes for which a total of 334,256 yen in donations was collected and contributed to the affected areas through the Japanese Red Cross Society.

Furthermore, the "hometown tax" system has become an increasingly essential element for regional revitalization. In the "Furusato Support Festa," a "Hometown Tax Promotion" was conducted with numerous Japanese municipalities participating. They engaged with visitors at their booths to promote their regions and provide detailed explanations about the tax system.









22

**Exhibitors' Reception** 

On Friday, September 27, an evening reception was held at the exhibitors' booths, inviting related parties.







Ichiro Takahashi











Takayoshi Futae President and CEO, JCB CO., LTD

**Courtesy Calls** 







Umid R. Shadiev Chairman, Tourism Committee of the Republic of Uzbekistar





















Tom Jenkins CEO, ETOA

## **Stage Schedule**

#### Captivating Performances, Events Representing Global

East Exhibition Hall 4 A Stage Dance PR by Kure City's official character "Kureshi" & introduction of Kure City ~ With "BUNKACKY" ~ Kure City's official character "Kureshi" & Kure City staff, mascot character BUNKACKY esented by Hiroshima Convention & Visitors Bureau

Hawai'i Tourism Japan presents Ukulele performance

Japan Heritage Official Partnership Program Signing Ceremony Tottori Goodwill Ambassador, Irodori Biyori (Shan Shan Umbrella Dancers),

HOKKAIDO LOVE! PR of Hokkaido Tourism Hokkaido Tourism PR character, Kyun chan / Hokkaidou Tourism Organizaion

Tomoko Yamaguchi Talk Event "Love the Earth" TEJ Special Supporter: Tomoko Yamaguchi Representative Director: Keiko Osanai

Scriptwriter: Kundo Kovama

NEW DAY, NEW LIGHT, Attractive City of Nikko Shoichi Konakawa, Mayor of Nikko City / Tetsuo Yagisawa, Chairman of Nikko Shoichi Konakawa, Mayor of City Tourism

Association / Kana Havami, Nikko National Park / Monkey Performance, Nikko SARU Gundar

**VOU DANCE FIJI** Tourism Fiji Japan & Fiji Airways

Peruvian National Dance Sol y Luna Peruvian Dance School Japan

Visit Wakayama! ~Discover what Wakayama offers~

Join Macao Quiz & Fly with Air Macau Macao Government Tourism Office / AIR MACAU Company Limited

East Exhibition Hall 4 A Stage

East Exhibition Hall 3 B Stage Initiatives to introduce "Electric Seagliders" and devel

Let's Enjoy to the Rhythm of South Africa!

Islands of Tahiti, Fascinating Tahitian Dance

The World-Renowned Charm of Oki

ement Bureau, Kota Kajino

The trip I and the city grow up on (Second Hometown Project)

Traditional Chinese Performing Arts - Mask Change, Journey to the West, Xi'an guyue
Asia Art Culture Promotion Association (Performers: wang wengiang) /

OKINAWA. The Birthplace of Karate

artment of Culture Tourism and Sports

**GUAM Chamorro Dance show** Guma Taotao Kinahulo Atdao na Tanc

Pirtis, Lithuanian Sauna master shows up! What is Pirtis?

Talkshow with Lithuanian ambassador Lithuania Travel / Association of Professional Bathmasters

East Exhibition Hall 3 B Stage

From West Bengal, Fastern India/Purulia Chhau Dance Troupe

Hattori Hanzo and the Ninjas Performance

Korea Gourmet Tour and Haman Nakhwa Fireworks Festival SHINOBU SAKAGAMI

Folk songs of Amami islands ~shimauta~ Miharu Tamukai / Marin Naruse

Philippine Ethnic Music Group LUMAD JAPAN

International Dark Sky Places in Japan - Full of stars playing, An inspiring "journey" that touches the near C Council of Certified Locations of International Dark Sky Places

Performances of traditional Ainu dance & traditional Ainu musica

UPOPOY National Ainu Museum and Park

Artist-in-Residence Performance

Brunei Darussalam Cultural Performance

Challenge the Shikoku Quiz! -with Shikoku Mascot Characters

Talk Show "Charms of the work at Narita Airport"

by Runpumps with young airport employees at Narita Airport Runpumps (Yoshimoto Kogyo Holdings Co., Ltd.), Airport Terminal Service Co., Ltd., JAL SKY CO., LTD., SENON LIMITED

**Dream of overseas trip with ski to Canada and Switzerland** Fellow Ski (Fellow Travel inc.)

CEL

13:50~14:20

How to enjoy Taiwan's hidden gems not found in quidebooks by Natsuki Yasuda. Photographe ııı guidebooks by Natsuki Yasuda, Photographer living in Taiwan & HUNG CHEN-KUANG Organizer of Taiwanbiyori

TAIWAN WAVES OF WONDER

Formosa Circus Art

PR Stage by SKYMARK x IBARAKI International Airport x Miyako Island (Omitan & Miiya are performing!)
SKYMARK, IBARAKI International Airport and Miyako jima



September 26 (Thu) - 29 (Sun) TOKYO BIG SIGHT. East Exhibition Hall Hall 1 / Hall 6 Hall 2 Pacific Area

## Popular Food Trucks, Global **Cuisines and Local Japanese Specialties**

TEJ 2024 featured 12 food trucks and 2 booth-style vendors. Offering an array of unique dishes from around the world, such as kebabs, Cuban sandwiches, bánh mì, crocodile legs, Brazilian dogs, roast beef bibimba, and Chamorrostyle burgers, alongside Japanese regional specialties like Fujinomiya yakisoba, Nakatsu fried chicken from Oita Prefecture, bamboo charcoal hot dogs, pork belly rice bowls, Okinawan taco rice, and roast beef rice bowls. This gourmet

corner stirred up wanderlust through the joy of "food," making it a highlight of the event.

Dessert options were abundant, including Turkish ice cream, shaved ribbon ice, crepes, churros with chocolate filling, and taiyaki ice cream. Long lines formed throughout, with the most popular items sold out quickly.

Aroma filled the food court, drawing crowds throughout









# Closing Ceremony / Grand Finale September 29 (Sun) 4:20 p.m. - 5:00 p.m. TOKYO BIG SIGHT, East Exhibition Hall 4, A Stage

#### TEJ 2024 Draws 182,934 Attendees, Topping Goals After Two Years Aichi to Host for the First Time in 2025

This year marked the first event held in Tokyo in two years, featuring exhibitors from 80 countries/regions overseas and all 47 prefectures in Japan. Over four days, the event drew 182,934 attendees, surpassing initial targets. The business meetings welcomed 736 buyers and 1,050 sellers, generating 6,239 discussions and 1,624 exhibition booths. It was a vibrant tourism trade fair, showcasing the evolving Japanese market.

During the closing ceremony, Hirovuki Takahashi, Chairman of the Executive Committee, emphasized the event's success: "Positioned as an opportunity to highlight Japan's post-pandemic tourism recovery and development, TEJ successfully achieved it." Mr. Masaaki Okazaki from JCB added, "I felt the passion of the exhibitors and participants for travel everywhere. We hope this event serves as a platform for further growth in line with changing times."

V. Vidyarthi, Secretary, Ministry of Tourism, Government of India, in underscoring India's commitment to strengthening ties with Japan and the global tourism community, said, "This participation reflects India's strategic stance as a partner, aiming for tourism expansion in both countries."

The event also featured a "Booth Award" award ceremony, with prizes determined by votes from industry professionals on trade days and travel enthusiasts on public days. A total of eight groups received awards, including Grand Prize, Semi-Grand Prize, Special Prize, and Chairman Prize TEJ Executive Committee.

The grand finale, a yearly highlight, brought together local mascots from across Japan in a festive celebration. The event concluded with a V. 51577 promise to reconvene in 2025 for the first-ever TEJ in Aichi Prefecture.





For photos of the award-winning booths, refer to pages 17-19





#### Host and Guests on the Stage

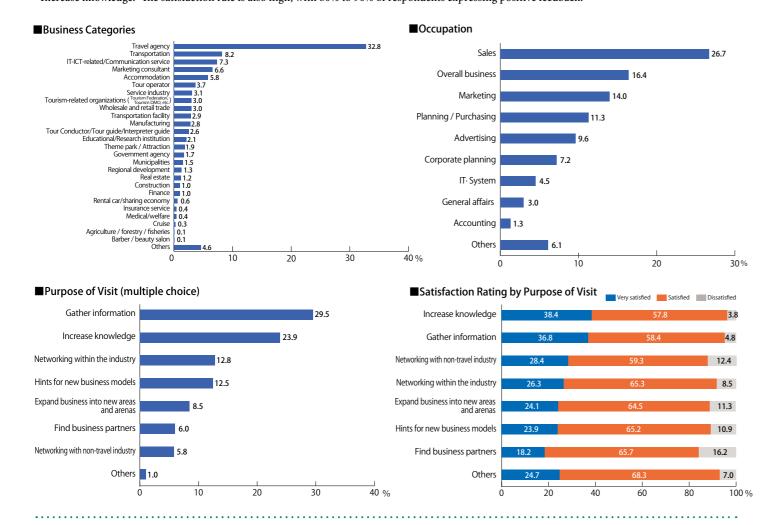
Closing Ceremony

Masaaki Okazaki, Board Member, Senior Executive Officer, JCB CO., LTD. Message: V. Vidyavathi, Secretary, Ministry of Tourism, Government of India (Reading: IRSAD ALAM, Deputy Secretary, Ministry of Tourism, Government of India)

Hiroyuki Takahashi, Chairman, TEJ Executive Committee **Grand Finale** 

Exhibitors (local mascots / characters throughout Japan)

**Survey of Trade Visitors** The largest share of visitors comes from travel agencies, accounting for some 30%. However, it is also umber of Respondents: 1,028) clear that there is increasing attention from non-tourism-related industries, such as "Transportation," "Accommodation," "IT-ICT-related/Communication service" and "Marketing consultant." As for purposes for attending, many visitors came with more proactive objectives, such as "Networking within the industry" and "Hints for new business models," in addition to "Gather information" and "Increase knowledge." The satisfaction rate is also high, with 80% to 90% of respondents expressing positive feedback.



The purpose of exhibiting is primarily for "Promotion targeting travel trade," which accounted for just Survey of Exhibitors over 80%, and "Promotion targeting consumers," which showed just under 80%, indicating that many exhibitors seek PR effectiveness on both industry days and public days. Additionally, looking at satisfaction by purpose, more than 80% of exhibitors responded that they were "Very satisfied" or "Satisfied" with the PR, underscoring a very high level of satisfaction on the trade days.

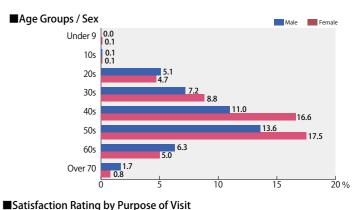


#### **Results Obtained From the Exhibition**

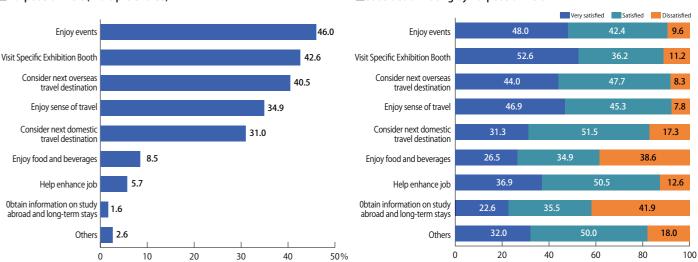
- · Gained significant recognition both within and outside the industry, and networked in addition to the business meetings
- Efforts to increase followers for greater visibility resulted in achieving 1.5 times the target.
- Total number of appointments during the business meetings far exceeded the previous year.
- In addition to negotiations with domestic agents, was able to engage with inbound agents.
- · Leading influencers showed great interest, leading to collaborations under favorable conditions
- · Several inbound travel companies expressed interest in organizing group tours. Recognized the necessity of improving local customer reception infrastructure.
- Positive response from the industry provided insight into what the industry currently desires.
- · Despite having a small booth, a large number of customers showed interest and visited, making it effective in increasing new users.
- · Collaborating with other related organizations to exhibit together fostered a sense of solidarity and helped strengthen demand stimulation.
- Since it is still a relatively unknown destination, it was good to increase awareness
- Able to gauge the level of travel motivation among travelers after the COVID-19 pandemic.
- The sale of goods which carried out for the first time, was a great success.
- $\cdot$  Through communication with visitors, we gained a clear understanding of our current image and level of recognition in the metropolitan area.
- By observing various exhibition booths, we felt that effective communication and PR across a
- wide area could lead to increased visitor attraction. · By exchanging business cards and holding discussions with industry professionals, we were
- able to directly understand current needs and requests, providing valuable insights for future

Survey of General Visitors The gender ratio of visitors was nearly equal, with females slightly ahead at 53.6%. By age group, the attendance was highest among people in their 50s, followed by those in their 40s, 30s, 60s, and 20s. The primary reasons for visiting the event were "Enjoy events," "Visit Specific Exhibition Booth" and "Consider next overseas travel destination," collectively leading to some 40% of responses. This indicates that many visitors were highly motivated travel enthusiasts, resulting in generally high

Additionally, nine out of ten respondents expressed satisfaction with the event as a fun experience and a chance to enjoy the atmosphere of travel, rating the event very highly.



#### ■Purpose of Visit (multiple choice)



In domestic travel, experiences of two, three and five trips over the past year were common, **Travel Trends Among General Visitors** while for international travel, zero, one and two trips over the past five years were typical. However, there are some avid travelers who have been abroad more than 100 times, indicating a heightened desire to travel after the COVID-19 pandemic.

As for travel companions, the top categories for both domestic and international travel were "Family," "Alone" and "Couple." In terms of travel style, "Individual arrangement" overwhelmingly dominated, reflecting a growing trend toward independent travel.

Regarding arrangements, "Directly with airlines/hotels", as well as online bookings, were the most common methods. In contrast, "Retail shops of travel agencies" dropped to below 10%.



Total media exposure: 1,651 (April to October) Total advertising conversion: JPY427,012,138-Media attendance: 998 (total) including major media such as TV stations and newspapers

#### **Press Conferences**

#### (1) Press Conference to Announce the Outline of the Event

Date: Tuesday, June 11

Location: Japan Association of Travel Agents, Zen-Nittsu Kasumigaseki Bldg, 4F, Meeting Room

Contents: Part 1 Overview of Tourism EXPO Japan 2024

Part 2 About Tourism EXPO Japan 2025 venue

Media in Attendance: 22 media, 23 people (3 newspapers, 2 communications companies, 14 trade media, 1 Web, 2 others)

#### (2) JATA Regular Press Conference

Date: Thursday, September 19

Location: Japan Association of Travel Agents, Zen-Nittsu Kasumigaseki Bldg, 4F, Meeting Room

Contents: Tourism EXPO Japan 2024 implementation summary, latest information on noteworthy

Media in Attendance: 12 media, 13 people (1 TV media, 3 general media, 8 trade media)

#### (3) Organizers Press Conference on the Opening Day

Date: Thursday, September 26

Venue: TOKYO BIG SIGHT. Conference Tower 7F International Conference Hall

Contents: Event overview, updated information, exhibition highlights, Special Supporter introduction

Media in Attendance: 35 media, 51 people (3 TV media, 4 newspapers,-news agencies, 28 trade



#### ■ TV: 6 stations, 15 programs (September - October)



TV Asahi "Good! Morning"













TV Asahi "Yoko Oshita WIDE! SCRAMBLE

#### ■ Published Results (partial)







Keisei Electric Railway Co., Ltd. Nippori Station platforr



Keikvu Corporation



**Tokyo City Air Terminal** 

Poster posting: H.I.S. Tsukuba Office HIS

H.I.S. Co., Itd.

Poster posting: Yurakucho Store

Kinki Ninnon Tourist Co., I td.

JIB OC. F.. Flyer placement: Travelgate Shinjuku Marui Main Building JTB Corp.



**Tokyo Metropolitan Government** 

Other cooperation

ALL NIPPON AIRWAYS CO., LTD. TSUBASA GLOBAL WINGS



The Yomiuri Shimbun i Shimbun Tokyo Head Office Edition, published September 20"



SKYWARD

Japan Airlines Co., Ltd.



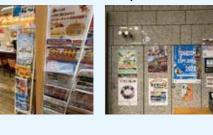
Berlin







NIPPON TRAVEL AGENCY CO., LTD. Tokyo Tourist Information Center



Cruise Yutaka Club Co., Ltd.



All Nippon Travel Agents Association "ANTA NEWS" vol.276 (Summer 2024 issue



**Overseas Tour Operators** "OTOA News No. 183"



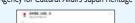
#### Cooperation through SNS announcements

◆ Public Relations Committee Member Companies: Simultaneous Posts To raise awareness of events nationwide and boost travel enthusiasm as an industry-wide effort, committee member companies conducted simultaneous event announcements on their official SNS accounts from September 12 to 19 and September 20 to 26.

#### ◆Posts (Excerpt from Posts)













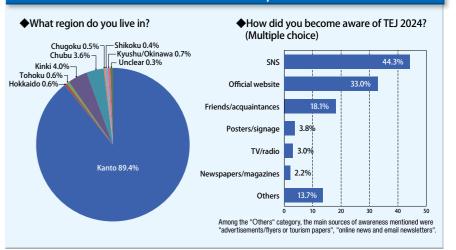
Hawai'i Tourism Japan



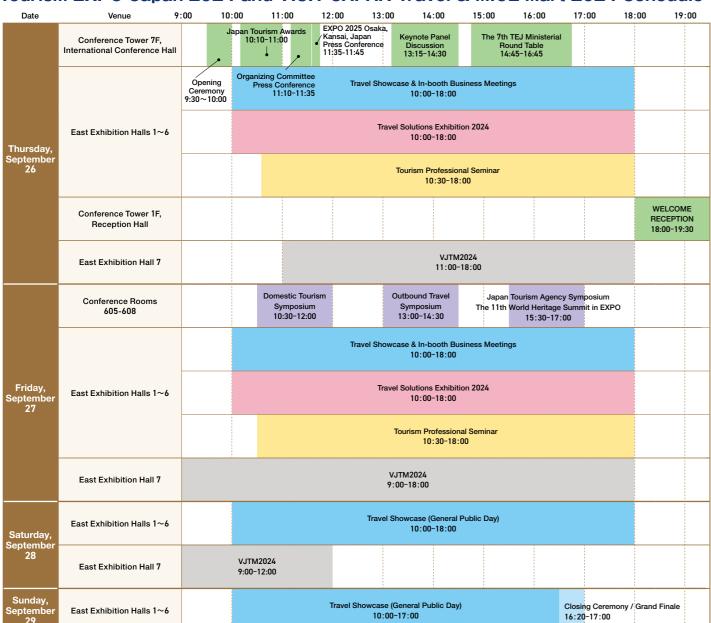
#### STARILIX Airlines Co. Ltd. Malta Tourism Authority



#### ■ Residence of General Visitors, How They Became Aware of TEJ 2024"



#### Tourism EXPO Japan 2024 and VISIT JAPAN Travel & MICE Mart 2024 Schedule



#### **Event Theme and Key Visual**

## **Tourism EXPO Japan 2024 Theme**

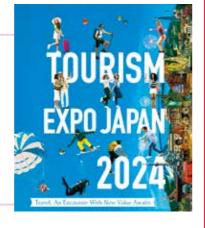
#### **Travel, An Encounter With New Value Awaits**

- (1) Held as an event that creates new value.
- (2) Held as an event to lead the success of the 2025 Osaka-Kansai EXPO.
- (3) Held as an event that contributes to the sustainable development of the region.

## **Key Visual Creative Concept**

The theme for this time is "Travel, An Encounter With New Value Awaits."

Now that people have regained the freedom to spend time as they wish, travel has come into focus as an opportunity to encounter various "new values," such as new experiences, sceneries and newly developed tourist content.



## List of Tourism EXPO Japan 2024 Sponsors, Supporting Organizations

Organizers Japan Travel and Tourism Association / Japan Association of Travel Agents (JATA) / Japan National Tourism Organization (JNTO) Special Cooperation All Nippon Travel Agents Association (ANTA)

Support Ministry of Land, Infrastructure, Transport and Tourism / Japan Tourism Agency / Ministry of Internal Affairs and Communications / Ministry of Foreign Affairs / Japan Sports Agency / Agency for Cultural Affairs / Ministry of Health, Labour and Welfare / Ministry of Agriculture, Forestry and Fisheries / Ministry of Economy, Trade and Industry / Ministry of the Environment / Tokyo Metropolitan Government, Tokyo Convention & Visitors Bureau / Japan External Trade Organization (JETRO) / Japan Business Federation (KEIDANREN) / The Japan Chamber of Commerce and Industry / The Tokyo Chamber of Commerce and Industry

Planning / Operation Tourism EXPO Japan Promotion Office

Sponsors

Official Sponsor: JCB Co., Ltd.

Destination Partner: Ministry of Tourism, Government of India

**©Travel Showcase** 

Platinum Sponsor: Saudi Tourism Authority Gold Sponsor: Philippine Department of Tourism

Silver Sponsor: Hawai'i Tourism Japan / ALL NIPPON AIRWAYS CO., LTD. / Japan Airlines Co., Ltd. / STARLUX Airlines Co. Ltd. /

Japan Airport Terminal Co.,Ltd. / Tokyo International Air Terminal Corporation / East Japan Railway Company

Bronze Sponsor: Oriental Land Co., Ltd. / Tokio Marine & Nichido Fire Insurance Co., Ltd.

Allied Sponsors: Central Japan Railway Company / WEST JAPAN RAILWAY COMPANY / Hokkaido Railway Company / Shikoku

Railway Company / Kyushu Railway Company

TEJ Pass Sponsor: Travel Marketing & Assistance Inc.

**OWELCOME RECEPTION** 

Silver Partner: ALL NIPPON AIRWAYS CO., LTD. / Japan Airlines Co., Ltd.

Cooperation: Gojinjo Daiko Preservation Society

(\* Random order)

#### **Organizing Committee Executive Committee**

Chairman

Masanobu Komoda Chairman & CEO, Japan Travel and Tourism Association

Vice Chairmen Hiroyuki Takahashi

Chairperson, Japan Association of Travel Agents (JATA) Atsumi Gamo President, Japan National Tourism Organization (JNTO)

Members

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Metropolitan Government

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Japan Railway Company President, Kaze Travel Co., Ltd

Yuji Hara Naoya Haraikawa Commissioner, Japan Tourism Agency Kazuvuki Harada Chairman, Japan Private Railway Association

Ryo Minami Director-General for Commerce and Service Industry Policy, Ministry of

Economy, Trade and Industry

Koji Murofushi Commissioner, Japan Sports Agency, Japan Sports Agency

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Fumihiko Yuki President and Chief Executive Officer, East Nippon Expressway Company

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Masato Tanaka Officer, Tanaka Masato Tax Accountant Office

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Koji Takahashi Executive Senior Vice President, Japan National Tourism Organization

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Development and Promotion

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Tokyo Metropolitan Government

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Global Marketing / ALL NIPPON AIRWAYS CO. LTD.

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of Commerce and Industry

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Professor, Frontier Institute of Tourism Sciences, Kanazawa University

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Kaori Nishiharaguchi Executive Officer Deputy Senior Vice President- Sales and Marketing, Senior Vice President - Tokyo, Japan Airlines Co., Ltd.

Yutaka Hasegawa Vice-President, Japan Travel and Tourism Association Ken Hashiba Director-General, Japan Sports Agency, Japan Sports Agency

Kenichi Fujiwara General Manager Corporate MICE Business Department, Kinki Nippon Tourist Co., Ltd.

General Manager, Tourism Strategy Office, East Japan Railway Company Hideki Furusawa

Yoshiaki Hompo Chief, UN Tourism Regional Support Office for Asia and the Pacific General Manager of Regional Development Division, The Japan Chamber Shin Miyazawa

of Commerce and Industry

Executive Officer Domestic Travel Department, TOBU TOP TOURS Takukazu Murami CO..LTD.

Executive Officer, Head of Purchasing & Products Management Business Takeshi Yamaguchi

Naofumi Yoshida

Division, JTB Corp.

Senior Executive Officer Marketing Strategy Headquarters Co-Head, Nippon Travel Agency Co.,Ltd.

Tsutomu Wakamatsu Executive Vice President, Japan National Tourism Organization (JNTO) (\*Last names in syllabary order)

(as of September 1, 2024)

# Tourism Expo Japan 2025 Aichi/Central Ja

"Tourism EXPO Japan 2025 Aichi / Central Japan" call for exhibitors

2025 September 25 September 28

Trade & 10:00 a.m. - 6:00 p.m. September 25 10:00 a.m. - 6:00 p.m. September 26

General Public Day 10:00 a.m. - 6:00 p.m. September 27 10:00 a.m. - 5:00 p.m. September 28

VENUE Aichi Sky Expo (Aichi International Exhibition Center)

Japan Travel and Tourism Association, Japan Association of Travel Agents (JATA) Japan National Tourism Organization (JNTO)

VISIT JAPAN Travel & MICE Mart (VJTM) 2025 (Organizer: Japan National Tourism Organization [JNTO])

Travel Solutions Exhibition 2025 lorganizers: Tourism EXPO Japan / Nikkei Inc.)

#### Results of the Tourism EXPO Japan 2024

fo		3.0%	2.3%
Questionnaire for Participants in Business Meetings	Were the Business Meetings beneficial? Yes, they were. No, they were not.	Sellers Questionnaire Results	Buyers Questionnaire Results
)uesti nts in		97.0%	97.7%
Questionnaire ants in Busines	Were the results from the Business Discussions what	4.2% <sub>7</sub> 8.5% 13.1%	<sub>Γ</sub> 1.9% 4.2% <sub>12.4%</sub>
s Meetin	you expected?  More than expected.  As expected.	Sellers Questionnaire Results	Buyers Questionnaire Results
gs	Less than expected Other	74.2%	81.5%

	Fees (tax included)		
Exhibiting Fees	Application Deadline Standard Booth		Space Only
	Early-bird (8% <b>off</b> ) March 14, 2025 (Fri.)	JPY <b>563,200</b> per booth (9m³)	JPY 507, 100 per space (9m²)
		JPY612,700 per booth (9m²)	JPY 551, 100 per space (9m²)

Please check the website for basic booth and space specifications. In the case of space (site only), applications of 36rd or more will be accepted.

# https://t-expo.jp/en/exhibit2025

Contact: Tourism EXPO Japan Promotion Office

E-mail:event@t-expo.jp Phone: +81(0)3-5510-2004